

| | December YTD | | | Revised Budget |
|------------------------------------|------------------|------------------|-----------------|------------------|
| | Revised Budget | Actual | Variance | Full Year |
| Income | | | | |
| Grant in Aid | 5,571,000 | 5,571,000 | | 7,570,980 |
| Income - Public Bodies | | | | 101,740 |
| Planning Fees | 166,480 | 186,757 | 20,277 | 208,480 |
| Generated Income | 99,880 | 106,623 | 6,743 | 118,790 |
| Property Rental Income | 114,722 | 117,813 | 3,091 | 104,007 |
| Interest Received | 467 | 591 | 124 | 567 |
| Income Total | 5,952,549 | 5,982,784 | 30,235 | 8,104,564 |
| Salaries | | | | |
| Staff Costs | 3,219,570 | 3,239,279 | (19,709) | 4,462,456 |
| Seasonal Rangers Costs | 159,474 | 159,966 | (492) | 159,474 |
| Salaries Total | 3,379,044 | 3,399,244 | (20,200) | 4,621,930 |
| Staff Costs | | | | |
| Agency Staff | 1,000 | | 1,000 | 1,000 |
| Board Members Fees | 104,301 | 103,702 | 599 | 148,959 |
| Conference, Courses & Training | 53,095 | 41,082 | 12,013 | 72,595 |
| Other Staff Costs | 29,397 | 24,294 | 5,103 | 43,067 |
| Travel & Subsistence | 24,900 | 23,112 | 1,788 | 38,230 |
| Uniforms & Clothing | 8,415 | 4,228 | 4,187 | 20,515 |
| Staff Costs Total | 221,108 | 196,418 | 24,690 | 324,366 |
| Property | | | | |
| Energy | 46,440 | 44,199 | 2,241 | 69,240 |
| Furniture Fixtures & Fittings | 5,003 | 2,212 | 2,791 | 5,003 |
| Grounds Maintenance | 70,807 | 76,335 | (5,528) | 159,807 |
| Other Property Costs | 41,588 | 38,587 | 3,001 | 57,783 |
| Property Cleaning | 94,840 | 99,857 | (5,017) | 134,180 |
| Property Insurance | 17,236 | 18,745 | (1,509) | 18,666 |
| Property Repairs & Developments | 100,142 | 87,259 | 12,883 | 130,542 |
| Property Security | 13,126 | 13,468 | (342) | 19,126 |
| Rates & Water Charges | 169,422 | 170,952 | (1,530) | 167,223 |
| Refuse & Waste Disposal | 4,550 | 2,224 | 2,326 | 5,300 |
| Rent | 56,250 | 57,918 | (1,668) | 75,000 |
| Tools & Equipment | 9,179 | 12,149 | (2,970) | 14,079 |
| Property Total | 628,583 | 623,906 | 4,677 | 855,949 |
| Transport | | | | |
| Fleet Costs - Marine | 13,833 | 6,796 | 7,037 | 19,333 |
| Fleet Costs - Motor | 31,379 | 26,660 | 4,719 | 49,379 |
| Fuel - Marine | 9,000 | 7,717 | 1,283 | 10,000 |
| Fuel - Motor | 32,723 | 29,388 | 3,335 | 49,723 |
| Vehicle Rental & Associated Costs | 203 | 83 | 120 | 1,443 |
| Transport Total | 87,138 | 70,644 | 16,494 | 129,878 |
| ICT | | | | |
| GIS Software Maintenance & Support | 64,825 | 62,985 | 1,840 | 74,205 |
| IT Software & Hardware | 53,938 | 32,602 | 21,336 | 92,438 |
| MFD Maintenance | 7,034 | 6,940 | 94 | 10,034 |
| Telecoms & Data | 72,593 | 62,103 | 10,490 | 95,423 |
| ICT Total | 198,390 | 164,630 | 33,760 | 272,100 |

Management Accounts
9 months to 31 December 2014

Operating

| | December YTD | | | Revised Budget |
|---|------------------|------------------|----------------|------------------|
| | Revised Budget | Actual | Variance | Full Year |
| Supplies & Services | | | | |
| Catering, Hospitality & Gifts | 17,438 | 14,935 | 2,503 | 21,792 |
| Goods for Resale | 1,685 | 1,684 | 1 | 2,265 |
| Other Supplies & Services | | | | 3,000 |
| Promoting the Park | 6,990 | 4,662 | 2,328 | 22,590 |
| Supplies & Services Total | 26,113 | 21,281 | 4,832 | 49,647 |
| Administration Costs | | | | |
| Advertising | 19,427 | 16,685 | 2,742 | 27,427 |
| Bank Charges | 4,371 | 1,047 | 3,324 | 5,511 |
| Consultants | 30,155 | 34,751 | (4,596) | 40,155 |
| Other Admin | 8,223 | 7,496 | 727 | 16,473 |
| Printing & Stationery | 9,740 | 6,999 | 2,741 | 18,240 |
| Professional Fees | 57,500 | 55,470 | 2,030 | 107,000 |
| Published Materials | 22,067 | 22,811 | (744) | 32,367 |
| Administration Costs Total | 151,483 | 145,258 | 6,225 | 247,173 |
| Payment to Third Parties | | | | |
| Payment to Others / Grants | 16,000 | 16,000 | | 16,000 |
| Payment to Third Parties Total | 16,000 | 16,000 | | 16,000 |
| | | | | |
| Total Operating Expenditure | 4,707,859 | 4,637,383 | 70,476 | 6,517,043 |
| | | | | |
| Net Operating Income / (Expenditure) | 1,244,690 | 1,345,401 | 100,711 | 1,587,521 |

| | | | | |
|---|------------------|------------------|----------------|--------------------|
| Project Income | 188,465 | 190,274 | 1,809 | 248,465 |
| Project Expenditure | 830,200 | 725,016 | 105,183 | 1,945,960 |
| Net Project Income / (Expenditure) | (641,735) | (534,742) | 106,992 | (1,697,495) |

| | | | | |
|---|----------------|----------------|----------------|------------------|
| Total Income | 6,141,014 | 6,173,059 | 32,045 | 8,353,029 |
| Total Expenditure | 5,538,059 | 5,362,399 | 175,659 | 8,463,002 |
| Net Total Income / (Expenditure) | 602,955 | 810,659 | 207,704 | (109,973) |

Management Accounts
9 months to 31 December 2014

Projects Income/Expenditure

| | Year to Date 2014/15 | | | | | | Full Year | |
|--|-------------------------|--------|------------------|--------|-------------------|--------|------------------------|---------------|
| | Revised Budget December | | Actuals December | | Variance December | | 2014/15 Revised Budget | |
| | Expenditure | Income | Expenditure | Income | Expenditure | Income | Expenditure | Income |
| Conservation | | | | | | | | |
| Wild Park 2020 | 18,800 | | 13,350 | | 5,450 | | 22,460 | |
| Countryside Trust | 15,000 | | 15,240 | | (240) | | 30,000 | |
| Inchcailloch NNR Management | 2,335 | | 785 | | 1,550 | | 7,600 | |
| RSPB Loch Lomond NNR Management | | | | | | | 104,000 | |
| Landscape programme | | | | | | | | |
| Natural Heritage Grant Scheme | 20,000 | | 15,775 | | 4,225 | | 50,000 | |
| Peatland Project | 20,000 | | | | 20,000 | | 36,000 | 36,000 |
| Land Management | 21,782 | | 26,640 | | (4,858) | | 67,782 | 10,000 |
| Total | 97,917 | | 71,791 | | 26,126 | | 317,842 | 46,000 |
| Visitor Experience – Visitor Management | | | | | | | | |
| 5 Lochs | 28,772 | | 826 | | 27,946 | | 314,772 | |
| Wider National Park Sites | 2,250 | | 317 | | 1,933 | | 33,000 | |
| Scenic Routes | 77,894 | | 48,024 | | 29,870 | | 182,894 | |
| Education Development | 21,429 | | 17,562 | | 3,867 | | 34,079 | |
| Boat Replacements/Engines | | | | | | | 20,630 | 5,000 |
| Statutory Access Function | 25,139 | | 13,212 | | 11,927 | | 32,829 | |
| Respect The Park | 1,426 | | | | 1,426 | | 63,076 | |
| East Loch Lomond Bye Laws | 176 | | | | 176 | | 2,176 | |
| Loch Lomond Bye Laws | 6,424 | | 747 | | 5,677 | | 6,674 | |
| Your Park | 40,921 | | 54,657 | | (13,736) | | 40,921 | |
| Outdoor Recreation Plan - Phase 1 | 24,760 | | 3,167 | | 21,593 | | 38,510 | |
| Total | 229,191 | | 138,512 | | 90,679 | | 769,561 | 5,000 |

Management Accounts
9 months to 31 December 2014

Projects Income/Expenditure

| | Year to Date 2014/15 | | | | | | Full Year | |
|-------------------------------------|-------------------------|----------------|------------------|----------------|-------------------|--------------|------------------------|----------------|
| | Revised Budget December | | Actuals December | | Variance December | | 2014/15 Revised Budget | |
| | Expenditure | Income | Expenditure | Income | Expenditure | Income | Expenditure | Income |
| Visitor Experience - Tourism | | | | | | | | |
| Interpretation & Info Signage | 9,000 | | 9,129 | | (129) | | 32,000 | |
| Threshold/Village Welcome Signs | 2,125 | | 10 | | 2,115 | | 13,125 | |
| Signature Events 2014 | 33,485 | | 35,056 | 1,500 | (1,571) | 1,500 | 48,485 | |
| Drumkinnon Bay Pontoon | 198,707 | 97,978 | 205,746 | 93,622 | (7,039) | (4,356) | 198,707 | 97,978 |
| Waterbus Development | 3,861 | | 9,479 | | (5,618) | | 9,861 | |
| Strategic Tourism Routes | 5,000 | | 3,685 | | 1,315 | | 5,000 | |
| Visitor Survey | | | | | | | | |
| National Park Destination Group | 24,867 | | 41,872 | | (17,005) | | 24,867 | |
| Tourism Research | 5,490 | | 490 | | 5,000 | | 12,490 | |
| John Muir Conference | 48,909 | 54,909 | 57,923 | 69,574 | (9,014) | 14,665 | 48,909 | 54,909 |
| Tourism Customer Service | 413 | | 5,410 | | (4,997) | | 6,413 | |
| Tourism Strategic Direction | 9,504 | | 813 | | 8,691 | | 15,504 | |
| Artist in Residence | 1,860 | | 1,860 | | | | 1,860 | |
| Gateway Centre | 27,813 | | 29,053 | | (1,240) | | 37,706 | |
| West Highland Way Management Fee | | 10,000 | | | | (10,000) | | 10,000 |
| Total | 371,034 | 162,887 | 400,528 | 164,696 | (29,493) | 1,809 | 454,927 | 162,887 |

Management Accounts
9 months to 31 December 2014

Projects Income/Expenditure

| | Year to Date 2014/15 | | | | | | Full Year | |
|---|-------------------------|----------------|------------------|----------------|-------------------|--------------|------------------------|----------------|
| | Revised Budget December | | Actuals December | | Variance December | | 2014/15 Revised Budget | |
| | Expenditure | Income | Expenditure | Income | Expenditure | Income | Expenditure | Income |
| Rural Development | | | | | | | | |
| Community Partnership SLA | 20,000 | | 40,000 | | (20,000) | | 40,000 | |
| Community Action Plans | 10,000 | | | | 10,000 | | 10,000 | |
| Community Grant Scheme | 6,000 | | 6,000 | | | | 16,000 | |
| Paths In the Park | 11,392 | | 4,792 | | 6,600 | | 11,992 | |
| Apprenticeship Scheme | 10,000 | | | | 10,000 | | 10,000 | |
| Local Development Plan | 13,934 | | 17,120 | | (3,186) | | 38,356 | |
| Specialist Support - Forward Planning | 573 | | 573 | | | | 573 | |
| Built Heritage Grant Scheme | 8,183 | | 2,453 | | 5,730 | | 20,073 | |
| Rural Housing Enabler | | 5,000 | | 5,000 | | | 25,000 | 5,000 |
| Charrette Delivery | 2,000 | | 2,000 | | | | 2,000 | |
| Specialist Support - Development Management | 5,000 | | | | 5,000 | | 10,000 | 5,000 |
| Total | 87,082 | 5,000 | 72,937 | 5,000 | 14,144 | | 183,994 | 10,000 |
| Corporate Services | | | | | | | | |
| Website Development | 3,061 | | | | 3,061 | | 11,221 | |
| Park Central Development | | | | | | | 2,500 | |
| Records Management Project | 1,000 | | | | 1,000 | | 1,000 | |
| Asset Audit Project | 467 | | 467 | | | | 4,467 | |
| Commercialisation Project | 6,264 | | 6,264 | | | | 6,264 | |
| Unified Communications System | | | | | | | 35,000 | |
| Board Elections 2014 | 34,184 | | 34,159 | | 25 | | 34,184 | |
| Vehicle Replacement | | 20,578 | | 20,578 | | | | 24,578 |
| Communications | | | 359 | | (359) | | | |
| Capitalised Salaries | | | | | | | 125,000 | |
| Total | 44,976 | 20,578 | 41,248 | 20,578 | 3,727 | | 219,636 | 24,578 |
| Project Total | 830,200 | 188,465 | 725,016 | 190,274 | 105,184 | 1,809 | 1,945,960 | 248,465 |
| Net Project Income / (Expenditure) | (641,735) | | (534,742) | | 106,993 | | (1,697,495) | |