

**Budget: Total National Park Authority  
Operating Income and Expenditure**

	Budget 2017/18 Revised			Budget 2018/19			Variance		
	Capital	Revenue	Total	Capital	Revenue	Total	Capital	Revenue	Total
<b>Income</b>									
Grant in Aid	860,000	6,270,000	<b>7,130,000</b>	960,000	6,520,000	<b>7,480,000</b>	100,000	250,000	<b>350,000</b>
Income	9,500	732,740	<b>742,240</b>	7,500	792,927	<b>800,427</b>	(2,000)	60,187	<b>58,187</b>
<b>Income Total</b>	<b>869,500</b>	<b>7,002,740</b>	<b>7,872,240</b>	<b>967,500</b>	<b>7,312,927</b>	<b>8,280,427</b>	<b>98,000</b>	<b>310,187</b>	<b>408,187</b>
<b>Salaries</b>	155,000	4,945,462	<b>5,100,462</b>	155,000	5,363,499	<b>5,518,499</b>		(418,037)	<b>(418,037)</b>
Other Operating Costs	171,551	1,776,948	<b>1,948,499</b>	144,056	1,734,259	<b>1,878,315</b>	27,495	42,689	<b>70,184</b>
<b>Total Operating Expenditure</b>	<b>326,551</b>	<b>6,722,411</b>	<b>7,048,962</b>	<b>299,056</b>	<b>7,097,758</b>	<b>7,396,814</b>	<b>27,495</b>	<b>(375,347)</b>	<b>(347,852)</b>
<b>Net Operating Income / (Expenditure)</b>	542,949	280,329	<b>823,278</b>	668,444	215,169	<b>883,613</b>	125,495	(65,160)	<b>60,335</b>
<b>Capitalised Salaries taken to Projects</b>	155,000		<b>155,000</b>	155,000		<b>155,000</b>			
<b>Net Operating Income / (Expenditure)</b>	697,949	280,329	<b>978,278</b>	823,444	215,169	<b>1,038,613</b>	125,495	(65,160)	<b>60,335</b>
<b>Net Project Income / (Expenditure)</b>	(697,949)	(280,329)	<b>(978,278)</b>	(823,444)	(276,100)	<b>(1,099,544)</b>	(125,495)	4,229	<b>(121,266)</b>
<b>Net Income / (Expenditure)</b>		<b>1</b>	<b>0</b>		<b>(60,931)</b>	<b>(60,931)</b>		<b>(60,933)</b>	<b>(60,933)</b>

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	Budget 2017/18 Revised			Budget 2018/19			Variance		
	Capital	Revenue	Total	Capital	Revenue	Total	Capital	Revenue	Total
<b>Income</b>									
Grant in Aid	860,000	6,270,000	7,130,000	960,000	6,520,000	7,480,000	100,000	250,000	350,000
Income - Public Bodies		54,300	54,300		59,667	59,667		5,367	5,367
Planning Fees		271,876	271,876		230,000	230,000		(41,876)	(41,876)
Generated Income	9,500	207,637	217,137	7,500	312,370	319,870	(2,000)	104,733	102,733
Sale of Goods		7,399	7,399		9,500	9,500		2,101	2,101
Property Rental Income		191,282	191,282		181,190	181,190		(10,092)	(10,092)
Interest Received		246	246		200	200		(46)	(46)
<b>Income Total</b>	<b>869,500</b>	<b>7,002,740</b>	<b>7,872,240</b>	<b>967,500</b>	<b>7,312,927</b>	<b>8,280,427</b>	<b>98,000</b>	<b>310,187</b>	<b>408,187</b>
<b>Salaries</b>									
Fixed Term Staff Costs									
Staff Costs	155,000	4,623,704	4,778,704	155,000	4,998,499	5,153,499		(374,795)	(374,795)
Seasonal Staff Costs		316,758	316,758		345,000	345,000		(28,242)	(28,242)
Maternity/ Overtime		5,000	5,000		20,000	20,000		(15,000)	(15,000)
Savings Target									
<b>Salaries Total</b>	<b>155,000</b>	<b>4,945,462</b>	<b>5,100,462</b>	<b>155,000</b>	<b>5,363,499</b>	<b>5,518,499</b>		<b>(418,037)</b>	<b>(418,037)</b>
<b>Staff Costs</b>									
Agency Staff									
Board Members Fees		146,956	146,956		151,130	151,130		(4,174)	(4,174)
Conference, Courses & Training		45,706	45,706		46,970	46,970		(1,264)	(1,264)
Other Staff Costs		47,866	47,866		49,326	49,326		(1,459)	(1,459)
PPE		7,987	7,987		6,500	6,500		1,487	1,487
Secondments									
Travel & Subsistence		33,295	33,295		33,380	33,380		(85)	(85)
Uniforms & Clothing		10,791	10,791		3,000	3,000		7,791	7,791
<b>Staff Costs Total</b>		<b>292,601</b>	<b>292,601</b>		<b>290,306</b>	<b>290,306</b>		<b>2,295</b>	<b>2,295</b>

**Budget: Total National Park Authority  
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	Budget 2017/18 Revised			Budget 2018/19			Variance		
	Capital	Revenue	Total	Capital	Revenue	Total	Capital	Revenue	Total
<b>Property</b>									
Franchise Agency Management Agreements		33,000	33,000		36,000	36,000		(3,000)	(3,000)
Energy		71,703	71,703		71,000	71,000		703	703
Furniture Fixtures & Fittings		5,846	5,846		4,000	4,000		1,846	1,846
Grounds Maintenance		61,462	61,462		68,050	68,050		(6,588)	(6,588)
Other Property Costs		35,087	35,087		15,000	15,000		20,087	20,087
Property Cleaning		105,293	105,293		145,000	145,000		(39,707)	(39,707)
Property Insurance		7,725	7,725		7,600	7,600		125	125
Property Repairs & Developments	161,087	107,409	268,496	92,000	79,000	171,000	69,087	28,409	97,496
Property Security		12,068	12,068		12,000	12,000		68	68
Rates & Water Charges		169,722	169,722		172,000	172,000		(2,278)	(2,278)
Refuse & Waste Disposal		47,928	47,928		49,239	49,239		(1,311)	(1,311)
Rent		82,249	82,249		77,014	77,014		5,235	5,235
Tools & Equipment	4,464	13,808	18,272	9,000	14,000	23,000	(4,536)	(192)	(4,728)
<b>Property Total</b>	<b>165,551</b>	<b>753,299</b>	<b>918,850</b>	<b>101,000</b>	<b>749,903</b>	<b>850,903</b>	<b>64,551</b>	<b>3,396</b>	<b>67,947</b>
<b>Transport</b>									
Fleet Costs - Marine		29,489	29,489		20,000	20,000		9,489	9,489
Fleet Costs - Motor		47,470	47,470		48,000	48,000		(530)	(530)
Fuel - Marine		7,738	7,738		7,000	7,000		738	738
Fuel - Motor		39,055	39,055		40,000	40,000		(945)	(945)
Vehicle Rental & Associated Costs		500	500		500	500			
<b>Transport Total</b>		<b>124,252</b>	<b>124,252</b>		<b>115,500</b>	<b>115,500</b>		<b>8,752</b>	<b>8,752</b>
<b>ICT</b>									
GIS Software Maintenance & Support		76,321	76,321	8,056	68,702	76,758	(8,056)	7,619	(437)
IT Hardware	6,000	4,000	10,000	15,000	5,000	20,000	(9,000)	(1,000)	(10,000)
IT Software		89,190	89,190	20,000	90,814	110,814	(20,000)	(1,624)	(21,624)
MFD Maintenance		10,800	10,800		10,300	10,300		500	500
Telecoms & Data		93,268	93,268		93,570	93,570		(302)	(302)
<b>ICT Total</b>	<b>6,000</b>	<b>273,580</b>	<b>279,580</b>	<b>43,056</b>	<b>268,386</b>	<b>311,442</b>	<b>(37,056)</b>	<b>5,194</b>	<b>(31,862)</b>

**Budget: Total National Park Authority  
Operating Income and Expenditure**

	Budget 2017/18 Revised			Budget 2018/19			Variance		
	Capital	Revenue	Total	Capital	Revenue	Total	Capital	Revenue	Total
<b>Supplies &amp; Services</b>									
Office Equipment									
Catering, Hospitality & Gifts		16,076	16,076		16,470	16,470		(394)	(394)
Goods for Resale		3,580	3,580		4,000	4,000		(420)	(420)
Promoting the Park		3,604	3,604		5,900	5,900		(2,296)	(2,296)
<b>Supplies &amp; Services Total</b>		<b>23,260</b>	<b>23,260</b>		<b>26,370</b>	<b>26,370</b>		<b>(3,110)</b>	<b>(3,110)</b>
<b>Administration Costs</b>									
Advertising		24,010	24,010		23,100	23,100		910	910
Bank Charges		9,035	9,035		10,004	10,004		(969)	(969)
Consultants		60,290	60,290		73,450	73,450		(13,160)	(13,160)
Bad Debt		(1,187)	(1,187)					(1,187)	(1,187)
Other Admin		(102)	(102)		6,000	6,000		(6,102)	(6,102)
Printing & Stationery		13,080	13,080		10,500	10,500		2,580	2,580
Professional Fees		155,794	155,794		97,750	97,750		58,044	58,044
Published Materials		46,884	46,884		50,340	50,340		(3,456)	(3,456)
<b>Administration Costs Total</b>		<b>307,805</b>	<b>307,805</b>		<b>271,144</b>	<b>271,144</b>		<b>36,661</b>	<b>36,661</b>
<b>Payment to Third Parties</b>									
Payment to Others / Grants		2,150	2,150		12,650	12,650		(10,500)	(10,500)
<b>Payment to Third Parties Total</b>		<b>2,150</b>	<b>2,150</b>		<b>12,650</b>	<b>12,650</b>		<b>(10,500)</b>	<b>(10,500)</b>
<b>Total Operating Expenditure</b>	<b>326,551</b>	<b>6,722,411</b>	<b>7,048,962</b>	<b>299,056</b>	<b>7,097,758</b>	<b>7,396,814</b>	<b>27,495</b>	<b>(375,347)</b>	<b>(347,852)</b>
<b>Net Operating Income / (Expenditure)</b>	<b>542,949</b>	<b>280,329</b>	<b>823,278</b>	<b>668,444</b>	<b>215,169</b>	<b>883,613</b>	<b>125,495</b>	<b>(65,160)</b>	<b>60,335</b>
<b>Capitalised Salaries taken to Projects</b>	<b>155,000</b>		<b>155,000</b>	<b>155,000</b>		<b>155,000</b>			
<b>Net Operating Income/ (Expenditure)</b>	<b>697,949</b>	<b>280,329</b>	<b>978,278</b>	<b>823,444</b>	<b>215,169</b>	<b>1,038,613</b>	<b>125,495</b>	<b>(65,160)</b>	<b>60,335</b>

Loch Lomond & The Trossachs National Park Authority  
 Budget 2018/19  
 Projects Analysis

	2017/18 Budget Revised			2018/19 Budget			Variance		
	Capital Budget	Revenue Budget	Total Budget	Capital Budget	Revenue Budget	Total Budget	Capital Budget	Revenue Budget	Total Budget
<b>Conservation &amp; Land Use</b>									
Various Initiatives/Projects including:					52,000	52,000			
• Countryside Trust core funding		10,000	10,000						
• Land Management		29,500	29,500						
• Red Squirrel		5,000	5,000						
• Trossachs Water Vole		3,000	3,000						
• Wildpark 2020 Programme Promo		500	500	15,000		15,000			
• Mountain Bogs		500	500						
• Wild cat survey project									
• Freshwater pearl mussel survey of River									
• Trees and Woodlands Strategy									
• Landscape Institute joint Views Management									
• Woodland landscape capacity study									
• Trossachs INNS Project									
• Strathard Eco System Services				10,000		10,000			
• Great Trossachs Forest									
<b>Total</b>		<b>48,500</b>	<b>48,500</b>	<b>25,000</b>	<b>52,000</b>	<b>77,000</b>	<b>(25,000)</b>	<b>(3,500)</b>	<b>(28,500)</b>
<b>Visitor Management</b>									
Various Initiatives/Projects including:				35,000	101,500	136,500			
• Mountains & The People									
• Walk in the Park									
• Place Enabling	10,000	10,000	20,000						
• Outdoor Recreation Plan		8,000	8,000						
• Respect		60,000	60,000						
• Education and Inclusion		23,500	23,500						
• Year of Young People									
• Programme and Portfolio development									
<b>Total</b>	<b>10,000</b>	<b>101,500</b>	<b>111,500</b>	<b>35,000</b>	<b>101,500</b>	<b>136,500</b>	<b>(25,000)</b>		<b>(25,000)</b>

Loch Lomond & The Trossachs National Park Authority  
 Budget 2018/19  
 Projects Analysis

	2017/18 Budget Revised			2018/19 Budget			Variance		
	Capital Budget	Revenue Budget	Total Budget	Capital Budget	Revenue Budget	Total Budget	Capital Budget	Revenue Budget	Total Budget
<b>Visitor Management - Your Park</b>									
Your Park - Monitoring and reporting		20,000	20,000						
Your Park - Inveruglas Permit Area Development		464	464						
Your Park - Tarbet Permit Area Development	105,000	464	105,464						
Your Park - Permit Area Development		5,000	5,000						
Your Park Loch Chon Camping Development	9,086		9,086						
Your Park - South Lochearnhead		5,486	5,486						
Loch Achray - Your Park	250,000		250,000	75,000		75,000			
Your Park - Signage	45,000		45,000						
Your Park - Toilets, Signage				75,000		75,000			
<b>Total</b>	<b>409,086</b>	<b>31,414</b>	<b>440,500</b>	<b>150,000</b>		<b>150,000</b>	<b>259,086</b>	<b>31,414</b>	<b>290,500</b>
<b>Estates / Capital Projects</b>									
Capitalised Salaries	155,000		155,000	155,000		155,000			
Estates Management System		2,280	2,280						
Various Initiatives/Projects including:				365,444	5,000	370,444			
• Infrastructure Upgrades including Tarbet, Inveruglas, East Loch Lomond and Duncan Mills Memorial Slipway									
• Vehicle replacement (Electric Vehicles)									
• Carbon Management Plan Infrastructure Priorities									
<b>Total</b>	<b>155,000</b>	<b>2,280</b>	<b>157,280</b>	<b>520,444</b>	<b>5,000</b>	<b>525,444</b>	<b>(365,444)</b>	<b>(2,720)</b>	<b>(368,164)</b>

Loch Lomond & The Trossachs National Park Authority  
 Budget 2018/19  
 Projects Analysis

	2017/18 Budget Revised			2018/19 Budget			Variance		
	Capital Budget	Revenue Budget	Total Budget	Capital Budget	Revenue Budget	Total Budget	Capital Budget	Revenue Budget	Total Budget
<b>Visitor Experience - Tourism</b>									
Gateway Centre	93,863		93,863						
Signature Events		17,000	17,000		7,000	7,000			
European Swim					5,000	5,000			
Strategic Projects		4,287	4,287		15,100	15,100			
Interpretive Signage				3,000		3,000			
<b>Total</b>	<b>93,863</b>	<b>21,287</b>	<b>115,150</b>	<b>3,000</b>	<b>27,100</b>	<b>30,100</b>	<b>90,863</b>	<b>(5,813)</b>	<b>85,050</b>
<b>Rural Development</b>									
Community Partnership SLA		40,000	40,000		40,000	40,000			
Callander Landscape Programme		371	371	20,000	5,000	25,000			
TPO Review		4,772	4,772		3,000	3,000			
Grant Schemes	30,000	20,000	50,000	70,000	10,000	80,000			
<b>Total</b>	<b>30,000</b>	<b>65,143</b>	<b>95,143</b>	<b>90,000</b>	<b>58,000</b>	<b>148,000</b>	<b>(60,000)</b>	<b>7,143</b>	<b>(52,857)</b>
<b>Communications</b>									
Gaelic Language Plan		1,072	1,072						
<b>Total</b>		<b>1,072</b>	<b>1,072</b>					<b>1,072</b>	<b>1,072</b>
<b>Corporate Services</b>									
National Park Partnership Plan		9,133	9,133						
Board Elections					32,500	32,500			
<b>Total</b>		<b>9,133</b>	<b>9,133</b>		<b>32,500</b>	<b>32,500</b>		<b>(23,367)</b>	<b>(23,367)</b>
<b>Project Total</b>	<b>697,949</b>	<b>280,329</b>	<b>978,278</b>	<b>823,444</b>	<b>276,100</b>	<b>1,099,544</b>	<b>(125,495)</b>	<b>4,229</b>	<b>(121,266)</b>
<b>Total</b>		<b>978,278</b>			<b>1,099,544</b>			<b>(121,266)</b>	