## Loch Lomond & The Trossachs National Park **Evaluation of visitor experiences of camping in the National Park** FINAL REPORT – January 2019





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# Project background

During the summer months large numbers of campers visit Loch Lomond and the Trossachs National Park (LLTNP), where they can choose from several camping options: commercially run campsites, informal campsites with limited amenities, wild camping in permit areas within camping management zones or wild camping across the wider National Park where no restrictions apply.

New camping bylaws were introduced in March 2017 to protect certain areas from damage as a result of overuse. This involved the creation of camping management zones where camping is restricted to designated permit areas within each zone.



LLTNP wishes to better understand the priorities of campers visiting the Park, including their satisfaction levels, opportunities for improvements, and the economic impact of their activities.

> These insights will inform opportunities for businesses, and for the National Park Authority and its partners, to develop new products and services to meet demand and ensure that campers enjoy a high quality, authentic experience when visiting the National Park.

# **Research objectives**

The overall research aim was to explore the experiences of all types of camper, in relation to four key objectives:

1: Profile of campers

2: Planning and booking behaviours and motivations

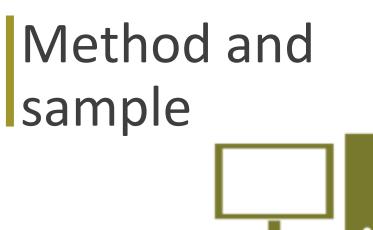
3: Profile of camping trips taken in the Park

4: Evaluation of camping experiences

Including demographics of campers and how this differs depending on the camping options they use, who campers come to the park with and how often they camp; both at LLTNP and elsewhere.

Including exploring the reasons people go camping and why they choose a particular site; campers' preferred type of facilities, what sources of information they use and how and when they book their trip. Including how people travel, how long they camp for, what activities they take part in, what facilities they use, what equipment and supplies they bring, buy or hire while on their trip and how much they typically spend.

Looking at both positive and negative factors and what suggestions campers would make to improve the Park; how safe and secure they feel camping in the Park; and how likely they would be to camp in the Park again.



#### **Quantitative research**

Self completion online questionnaire amongst respondents from:

- 1. a database of customer email addresses collected by LLTNP as part of their permit application process
- 2. additional responses from links promoted on LLTNP and local camping groups' social media platforms.

Target audience = those who have camped in Loch Lomond and the Trossachs National Park.

Fieldwork conducted between 4<sup>th</sup> December 2017 and 18<sup>th</sup> October 2018.

369 completed surveys – sample provides a dataset with a margin of error of between ±1.02% and ±5.10%, calculated at the 95% confidence level (market research industry standard).



#### **Qualitative research**

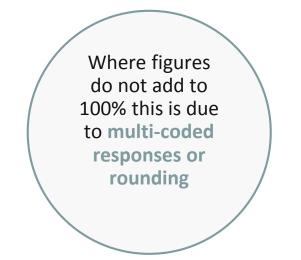
10 tele-depth interviews with sample of respondents who opted in for interviewing via a question in the online survey.

Interview length approx. 25 minutes.

£15 incentive offered to respondents to encourage participation.

# Notes on reporting & Data analysis

- It should be noted that visitors who had camped/been caravanning at LLTNP were contacted through email invitations (sent to a database collected at LLTNP as part of the permit application process) and through links online and on social media promoted by LLTNP and local camping groups.
- The sample therefore represents a snapshot of visitors on these databases or using these social media platforms and who have chosen to take part, and as such does not represent a full profile of all campers in the Park.
- For example, only 4% of those surveyed were staying in formal campsites, which is likely to reflect the sampling method used rather than the actual proportion of overnight visitors to LLTNP who chose this accommodation option.



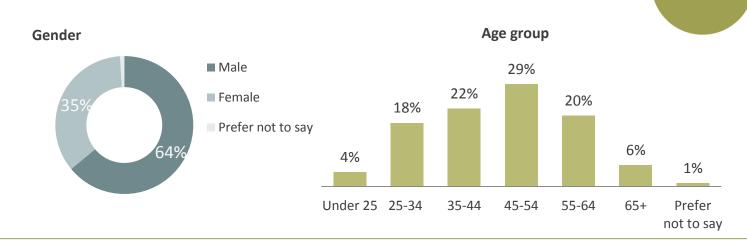


Profile of campers

# Profile of campers Demographics

- 64% of the sample were male and 35% female.
- The large majority of survey respondents were aged between 25 and 64 (89%). There is a fairly even spread of ages within this, but respondents were most likely to be aged 45-54 (29%). In Scotland overall there is a smaller proportion of people in this age range: 54% of the population is aged between 25 and 64 and 15% are from the 45-54 age bracket (information is from the latest Scotland Census - 2011).
- 56% of the sample live in Scotland and 36% had travelled from other areas of the UK (particularly England: 34%).
   9% had travelled to the Park from outside the UK.
- Compared to VisitScotland figures for visitors to Scotland as a whole, this is a higher proportion of Scottish visitors (generally 35-40%). Scotland based visitors were most likely to live in the central belt, particularly Glasgow & Edinburgh.
- The highest number of overseas visitors came from Germany (6), the Netherlands (6) and the USA (3).

#### Age, Gender & Location





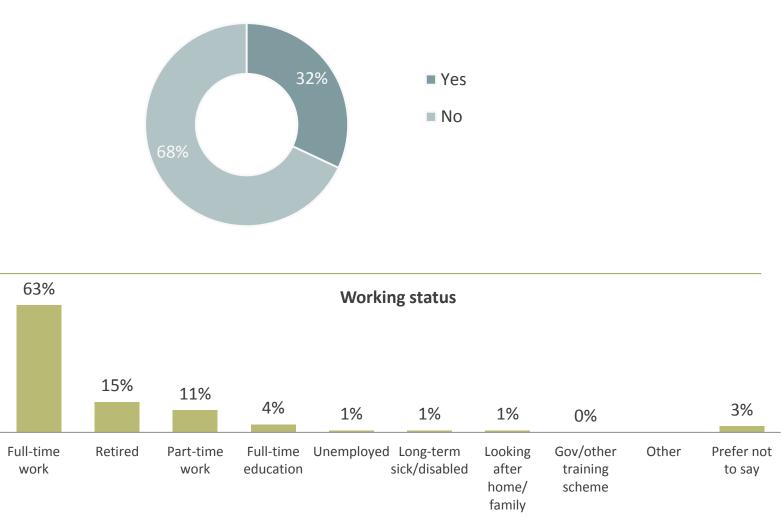
Contrict locations 0/ of whole comple	No
Scottish locations - % of whole sample	No.
Glasgow	15%
Edinburgh	8%
Stirling	3%
Strathclyde	11%
Fife	5%
Central	5%
Lothian	4%
Dumfries Galloway	2%
Tayside	1%
Highlands and Islands	1%
Grampian	1%
Borders	<1%
Base	369

progress<u>ive</u>

# Profile of campers Demographics

- Approximately a third of the sample had children under 16 living at home.
- Almost two thirds were in full time work, reflecting the high numbers of respondents of working age. This compares to 40% of the Scottish population overall (Scotland Census 2011 data).
- Retired visitors account for 15% of the sample. Those coming to the Park from areas of the UK outside Scotland were more likely to be retired (24%).
- Visitors from outside the UK included a higher proportion of full-time students (19%), which compares to just 2% of respondents from within Scotland.

## Children & Working status

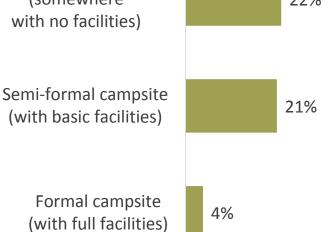


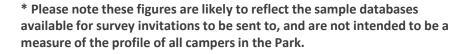
# Profile of campers Camping options used

- Respondents were asked which type of facilities they had chosen to use at the Park. Reporting compares responses across these four groups to explore how priorities and experiences differ depending on the camping options used at the Park\*.
- More than half of the sample had chosen to wild camp in the Park.
- The proportion of those staying in a motorhome or campervan somewhere with no facilities and those at semi-formal campsites was similar, with around a fifth choosing these options.
- Only 14 people had been at a formal campsite on their last camping trip at the Park.

Wild camping 53% Motorhome/campervan (somewhere 22% with no facilities) Semi-formal campsite 21% (with basic facilities)





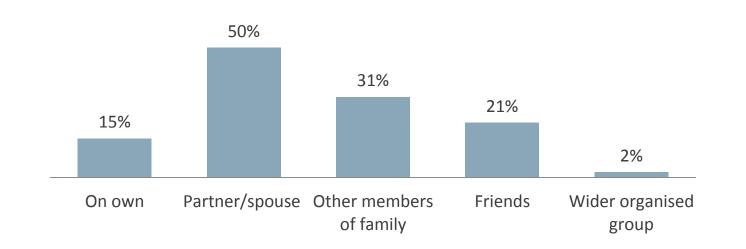


Type of facilities used

# Profile of campers Group composition

- On their last trip to the National Park, half of visitors were with their partner/spouse.
- Those wild camping were less likely to be with a partner (40%), which compares to 70% of people staying in a motorhome or campervan in an area without facilities.
- Under 25s were more likely than people aged over 35 to be camping with a group of friends (50% vs 18% of over 35s) and campers from Scotland were also more likely to be with friends (27%) than those from other areas of the UK (15%) and elsewhere (6%).
- More than 1 in 10 survey respondents camped in the National Park alone on their last visit, indicating considerable levels of confidence camping.

### Group composition





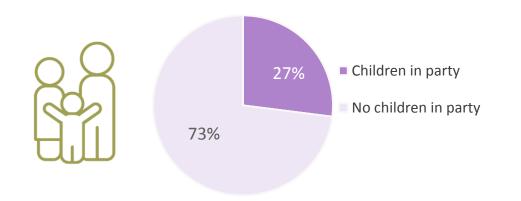
The average number of adults per group was 2.4

# Profile of campers Group composition

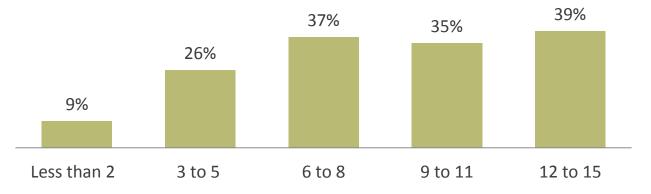
- Over a quarter of groups camping in the Park included children.
- Among these, the average number of children per group was just over two (2.1). This included children from a range of ages.
- Wild campers had the largest average group size (3.2). This group were the most likely to be camping with children (31%) as well as being the most likely to be camping with a group of friends (27%).

	ALL	Wild camping	Motorhome/ campervan*	Semi- formal campsites	Formal campsites
Average party size	2.9	3.2	2.2	3.0	2.9
Base size	369	195	81	79	14

## Group composition: children



Age of children



\* Motorhome / campervan users here are those who camped somewhere without facilities.

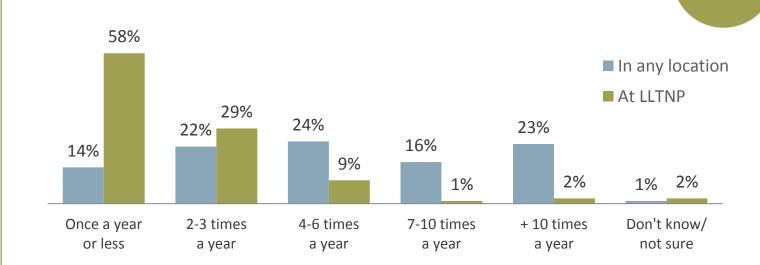
Q20: Including yourself, how many people were in your group on this trip? (Q20b: number of children)/ Q21 How old were the children in your group?

12

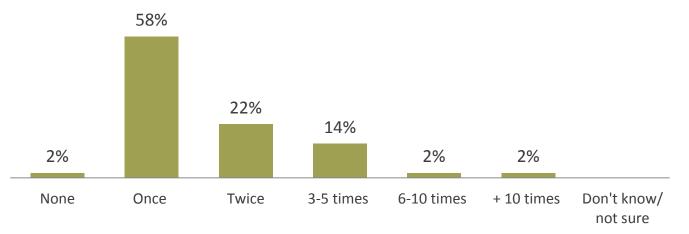
# **Profile of campers** Frequency of visits

- Respondents were overwhelmingly regular campers, with 85% going camping (in any location) more than once a year and almost a quarter saying that over the course of a year they camp more than 10 times.
- The age group who camp the most (at any location) were those aged 55+ (49% camp 7 or more times a year, vs 37% of those aged 35-54 and 33% of those under 35).
- However, the majority generally only camp at LLTNP once a year or less (58%) meaning campers are choosing other locations for the majority of their trips.
- While most don't come to LLTNP for all of their camping trips throughout the year, the National Park does have a core of more prolific users: 12% camp at LLTNP more than 3 times a year.
- In the year prior to being surveyed 58% had only camped at the Park once, however 18% had been 3 times or more.

#### How often do you generally go camping?



How many times have you been camping in the National Park within the last year?



Q3: How often do you generally go camping (in any location)? / Q4: How often do you generally go camping in the LLTNP? /Q2: How many times have you been camping in the National Park within the last year?

# Profile of campers by camping option used

- Sample profiles varied between users of different types of facilities at LLTNP, although small base sizes for those who used formal campsites mean comparisons cannot be included for this group.
- Those staying in motorhomes/campervans and in formal campsites were more likely to be from areas of the UK outside Scotland – specifically visitors from England – and also tended to be older than those who chose wild camping or semi-formal camping options.
- Wild campers were likely to be more local to the Park, with over two thirds living in Scotland.
- Average group size was largest for wild campers (3.2 people per group) followed by those using semi-formal camping facilities (3.0).
  - Both groups were more likely to be camping with children than the other groups (31% of wild campers and 29% of semi-formal campsite users were camping in groups which included children).
  - These two groups were also more likely to be camping with friends (27% for wild campers and 20% for semiformal campsite users).
  - Both were less also likely to be with a partner/spouse, than motorhome/campervan users (40% of wild campers and 53% of semi-formal campsite users were with their partner/spouse).



Wild camping	Visitors tended to be
Local	68% live in Scotland
Younger	Only 15% are over 55
Camping in the largest groups	Average group size 3.2 people
Base	195



Motorhome / campervan*	Visitors tended to be
Non-Scottish domestic visitors	57% are from England
Older	43% are 55+
This group were the most likely to be retired	27%
Base	81



Semi-formal campsites	Visitors tended to be
Local	51% live in Scotland
Aged 35-54	52%
Only camped once at LLTNP in the last year	63%
Base	79

\* Motorhome / campervan users here are those who camped somewhere without facilities.

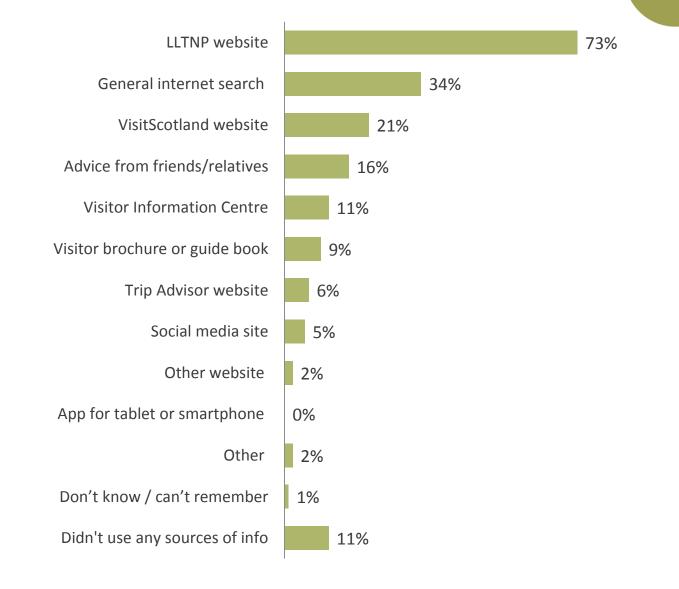
# Planning & booking Campers' <u>most recent</u> visit to the Park



# Planning & booking Information sources

- The LLTNP website, followed by other online sources, were used most to find out about camping options.
- LLTNP website use is higher among those under 35 (84%) compared to those aged 35-54 (67%) and under 35s also have above sample average use of other online sources (46% used a general internet search to find information and 36% went to the Visit Scotland website).
- Perhaps unsurprisingly, those that camp at LLTNP more often were less likely to have looked for information before their trip (32% of those who generally camp 4+ times a year at the Park didn't use any sources of information).
- Those who had used a social media source were asked what this was. 15 people used Facebook (2 people gave details of which Facebook page they had visited: these were Wild Camping Scotland and a motorhome forum), 2 people used Instagram and 1 Twitter (no further details given).
- Other websites used were: Google maps (x 2), Bothy association website, Ukcampsite.co.uk, Wildcamping.co.uk, Westhighlandway.org, Walkhighlands, In your element and a 'camping and caravan site'.
- 'Other' sources were: advice from rangers/bailiffs (x3), maps (x
   2), signs in the park (x 2), a West Highland Way leaflet and on the radio (radio 4, programme unspecified).

#### Where campers look for information



# Planning & booking Booking methods

- More than three quarters of campers booked through LLTNP (this finding may reflect the sampling method for the research).
- This was significantly lower, however, for those who chose to stay in a formal campsite (21%), who instead had higher rates of booking directly on their campsite's website (57%).
- Visitors camping for 3 or more nights in the Park were also less likely to book via LLTNP (62%).

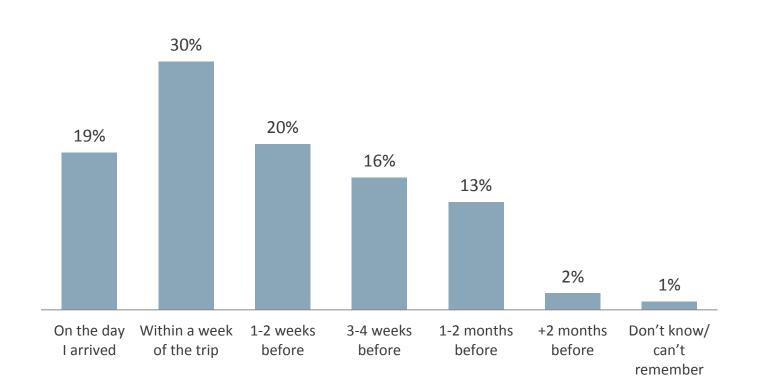
#### How trips are booked

Online or phone via the National Park	76%
Online, direct with campsite	9%
In person, when I arrived	3%
By phone, direct with campsite	1%
By email, direct with campsite	1%
Other	0%
Don't know – someone else booked	1%
Not applicable – did not book	9%

# Planning & booking Advance booking

- Camping trips at the Park are predominantly booked within 2 weeks of the trip (69%), with one fifth of people waiting until the day they arrive to secure their booking.
- The highest rates of on the day booking came from those staying in semi-formal campsites (29%).
- Visitors from Scotland were the least likely to book on the day (14% vs 24% of campers from other areas of the UK and 31% of non-UK campers). However, those from Scotland were the most likely to book within a week of their trip (40% vs 19% of other UK visitors and 6% of visitors from outside the UK).
- Overall there is little booking well in advance of trips but formal campsite users may be more likely to do so: 3 of the 14 formal campsite users (23%) had booked more than two months in advance.

#### When trips are booked

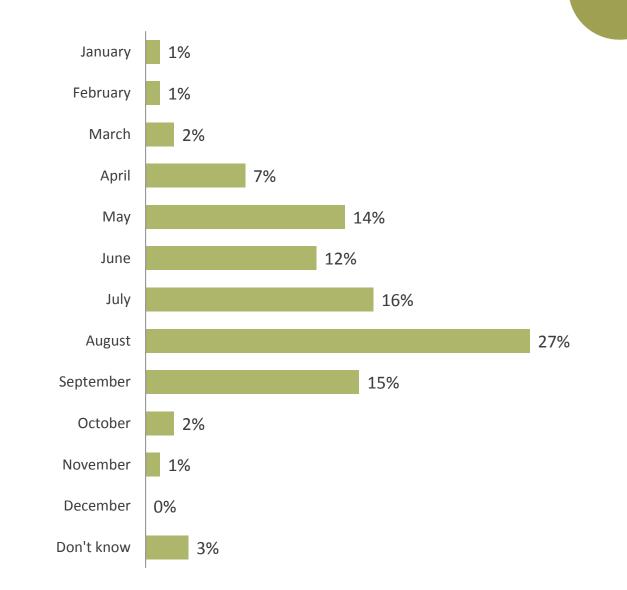


# Planning & booking Visit time

- Trips to the Park are condensed over the warmer parts of the year though there is some camping registered in all months except December.
- Those camping with children were more likely to visit during the summer (55%) than those without (38%).
- Under 25s were also more likely to camp during the summer months (69% of campers interviewed under 25 had last camped at the Park during the summer, compared to 32% of campers aged over 55%).

Season	%
Spring (Apr-Jun)	33%
Summer (Jul-Aug)	43%
Autumn/Winter (Sep-Mar)	22%
Don't know	3%

#### Month of last visit to the Park



# Planning & booking Camping location

- The most common camping locations used by those surveyed are shown to the right.
- There is extensive use of camping locations across the National Park, although only 6 were cited by 10+ people: Loch Lomond, Three Lochs Forest Drive, Loch Earn, Inveruglas, Loch Chon and Aberfoyle.
- One person interviewed had camped at Callander, Killin and Strathrye each. 'Other' locations mentioned by one person each were Sloy power station, Sallochy & Inchtavannach. No one interviewed had camped at Sandbank, Loch Lubhair, Kilmun, Ardlui, Crianlarich, Gartmore, Gartocharn or Loch Goil on their last camping trip in the Park.

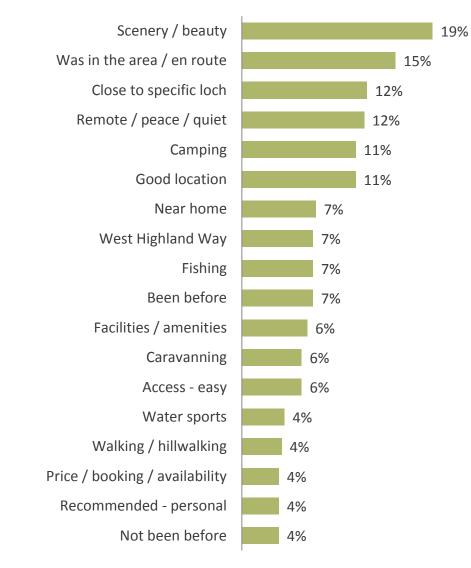
Camping locations	No.	Camping locations	No.
Loch Lomond	96	Milarrochy Bay	4
Three Lochs Forest Drive	64	Arrochar	3
Loch Earn	44	Balloch	3
Inveruglas	24	Balmaha	3
Aberfoyle	10	Balquhidder Geln	3
Loch Achray	9	Inchcailloch island	3
Loch Lubnaig	9	Luss	3
Loch Venachar	8	Loch Eck	2
Rowardennan	8	Loch Katrine	2
Loch Long	6	Tyndrum	2
Loch Voil	6	Loch Chon	16
Inverarnan	4	Firkin Point	4
Loch Ard	4	Loch Drunkie	3
Lochearnhead	4	Lochan Maoil Dhuinne	2

These locations were given by participants who selected the 'other' option (only locations cited by more than one person are shown)

# Planning & booking Camping location

- When asked what had prompted their location choice, scenery/beauty was the most commonly mentioned factor.
- Wider activities also influenced location choice for a significant proportion of campers: 15% mentioned they were in the area/camped en route to another part of Scotland and 7% specified their visit was a stop in the West Highland Way.
- Proximity to activities was also a consideration for some campers with fishing (7%), water sports (4%) and walking (4%) factors in decision making.

#### Reasons for location choice



# Planning & booking Reasons for location choice

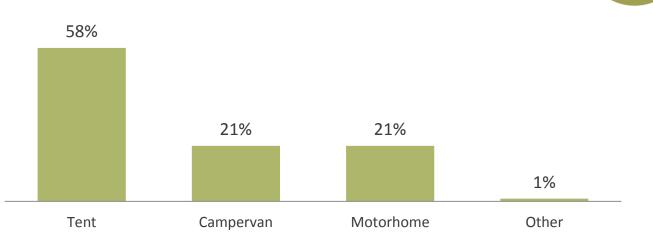
We were heading to the far north west of Scotland and Loch Lomond was an ideal 2 night stop over before our trip as well as being beautiful.

I found it on your website and the location looked amazing on google maps. Very close to the loch and easy access! Inexpensive. First time there. Near my home. Great facilities. Beautiful scenery. Near a pub. Lots of things to do in the area. Great for campervans. Swimming in the loch.

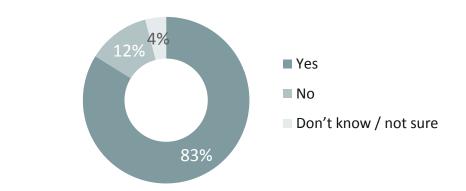
# Planning & booking Accommodation

- Most campers had stayed in a tent on their last trip to the National Park (58%).
- Those who had camped in a group with children were more likely to have used a tent (75%) than those without children (51%).
- Under 35s were also more likely to be staying in a tent (80%).
- There was a higher proportion of motorhome use among campers aged 55 or over (46% of this age group were staying in a motorhome).
- 'Other' types of accommodation were a bivvy hut, a log pod, a kayak and a permanently sited caravan.
- The large majority of survey respondents had needed a permit to camp (83%) – although this is likely to be a reflection of the sampling method used, as customer email addresses to which invitations were sent were from a database of information collected as part of the permit application process.

#### Type of accommodation used



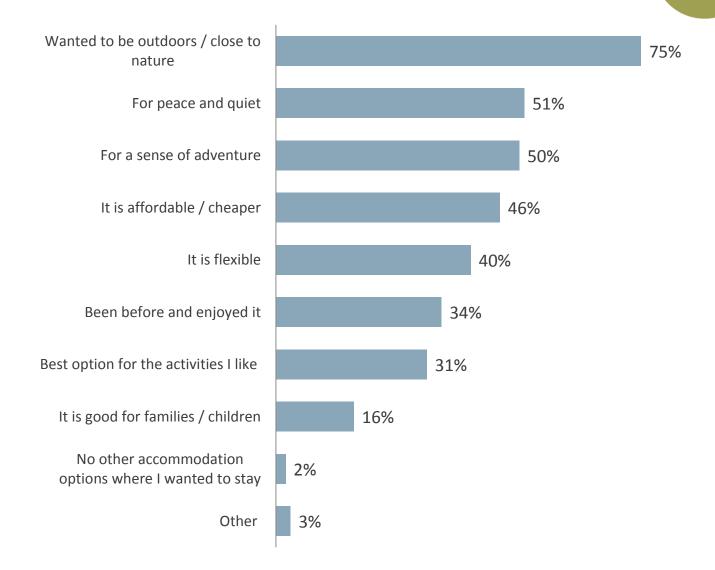
Permit required



Q8: What type of accommodation did you use? Q10: Did you camp in an area that required a camping permit from Loch Lomond and The Trossachs National Park Authority?

- When asked why they chose a camping trip, being outside and close to nature was a key factor. This was particularly important for those aged under 35 (89% selected this option vs 76% of 35-54 year olds and 60% of those aged 55+).
- Peace and quiet was also important for more than half of respondents. Visitors from outside the UK were more likely to value peace and quiet (81% vs 47% of people from Scotland).
- A sense of adventure was particularly important for younger campers. 72% of those under 35 chose this as a reason for camping (and 81% of campers under 25 chose this reason) compared to 49% of the 35-54 age group and 34% of those aged 55+.
- Affordability was also more important for those aged under 35 (66% vs 40% for 35-54 year olds and 41% for those aged 55+). Visitors from outside the UK were also more likely to chose this as a reason for camping (63% vs 41% of campers from Scotland).
- Choosing to camp was not dictated by necessity for most, with only 2% stating there were no other accommodation options in the area they wanted to stay in.

#### Reasons for camping



Q11: Why did you choose to go camping/caravanning rather than use another type of accommodation?

- The factors that were most important in the decision to wild camp are similar to those given for choosing to camp/go caravanning overall. Wild campers valued being close to nature, having a sense of adventure and peace and quiet above other factors.
- Under 35s were particularly likely to choose being close to nature (81%) and a sense of adventure (76%).
- A sense of adventure was more likely to be given as a reason for wild camping by women (71%) than men (55%).
- Those wild camping without children were more likely then those with to value peace and quiet (67% vs 43%) and affordability (41% vs 22%).

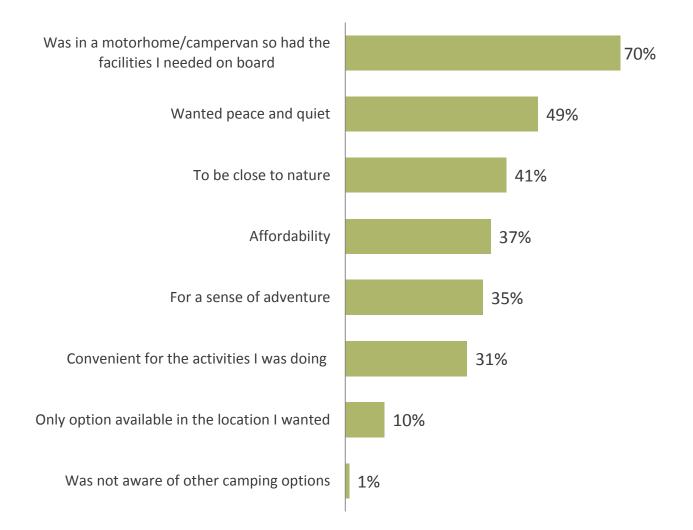


#### Reasons for choosing wild camping progress<u>ive</u> To be close to nature 65% For a sense of adventure 61% Wanted peace and quiet 59% Affordability 35% Convenient for the activities I was doing 32% Only option in the location I wanted to go 12% Was not aware of other camping options 3% Other 2%

- Having the facilities they needed on board was the reason most people said they chose to stay in a motorhome / campervan in an area of the Park without facilities.
- Motorhome / campervan users (somewhere with no facilities) also valued the peace and quiet, closeness to nature, affordability and sense of adventure offered by this accommodation option.



#### Reasons for choosing motorhome/ campervan

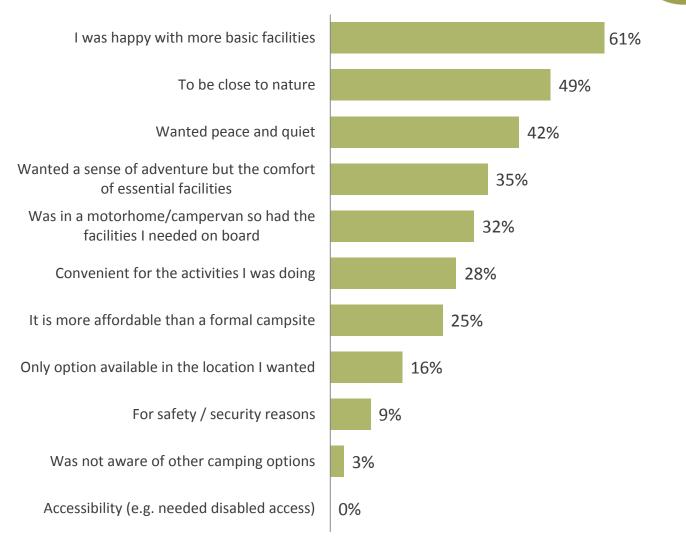


Q15 - Why did you choose to stay in a motorhome somewhere with no facilities, rather than staying in a formal or semi-formal campsite?

- Being happy with more basic facilities was the main reason given for choosing to stay in a semi-formal campsite.
- As with campers in motorhomes/campervans in locations without facilities and those wild camping, being close to nature, peace and quiet and a sense of adventure were also important to this group.



# Reasons for choosing semi-formal campsites



Q13 - Why did you choose a semi-formal campsite with basic facilities for this trip rather than a formal campsite or wild camping?

27

- When choosing to stay in a formal campsite, access to facilities was key.
- While the number of respondents in this group makes it difficult to generalise from, peace and quiet and being close to nature, which were influential in decision making for those who chose other accommodation types, do not appear to hold the same importance for this group.



# Needed full facilities for family/children

For safety / security reasons
2

To be close to nature
1

Convenient for the activities I was doing
1

Only option available in the location I wanted
1

Q12 - Why did you choose a formal campsite for this trip, rather than one with fewer facilities or wild camping?

Due to the small base size this information is shown by the number of people who selected each option rather than as a percentage.

Base (all): 14

# Planning & booking Priorities for different groups

Priorities	Wild campers	Motorhome/ caravan users	Semi-formal campsite users	Formal campsite users
1 <sup>st</sup>	To be close to nature	In a motorhome/campervan, had facilities needed on board	I was happy with more basic facilities	I just wanted/needed access to full facilities
2 <sup>nd</sup>	For a sense of adventure	Wanted peace and quiet	To be close to nature	Needed full facilities for family/ children
3 <sup>rd</sup>	Wanted peace and quiet	To be close to nature	Wanted peace and quiet	For safety / security reasons

• The top three priorities in camping type choice for each group are shown above. For all groups except wild campers the factor most people gave for choosing their camping option related to the level of facilities they were happy with. Apart from those at formal campsites, being close to nature and peace and quiet were also important elements in camping choice.

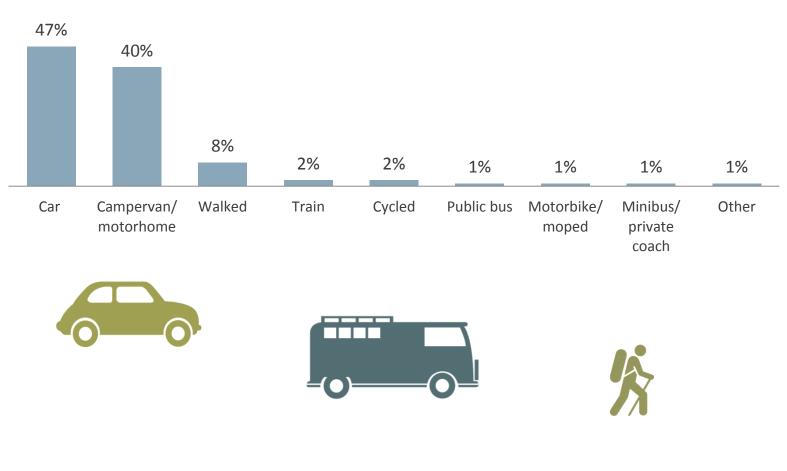
# Types of camping trips



# **Types of trip** Getting to the Park

- Most campers travelled to the National Park by car or in a campervan or motorhome. Most other modes of transport were used by very small proportions of visitors.
- Wild campers were most likely to travel by car (66% vs 29% of semi-formal campsite users), as were those camping with children (71%) and campers from within Scotland (66%).
- People who generally camp 7+ times a year were more likely to be travelling to their camping location in a motorhome/campervan (63%).
- 8% of respondents had walked to their camping location – this is likely to be West Highland Way walkers. This proportion was higher for those aged under 35 than compared with those aged over 55 (12% vs 3%) and for people from outside the UK (28%).

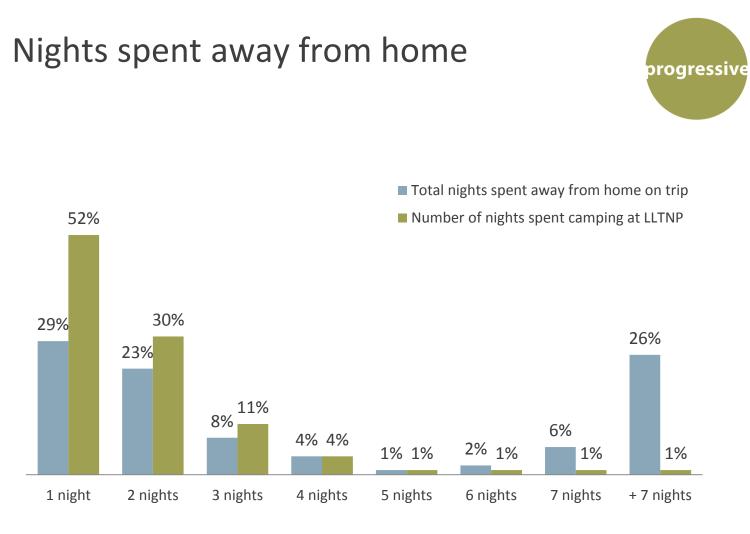
# Main mode of transport



# Types of trip Length of holiday

- Just over half of campers spent a single night in the National Park; on average people were likely to have stayed for around 2 nights.
- Camping in the Park was part of a longer trip for many respondents – on average campers spent an additional 5.7 nights in locations other than LLTNP on their latest trip. This means many campers may be presented with an immediate comparison with other accommodation options and/or facilities, making it important for LLTNP to compare well with these to encourage repeat visits.

Average length of overall trip	Average length of stay in LLTNP
7.6 nights	1.9 nights

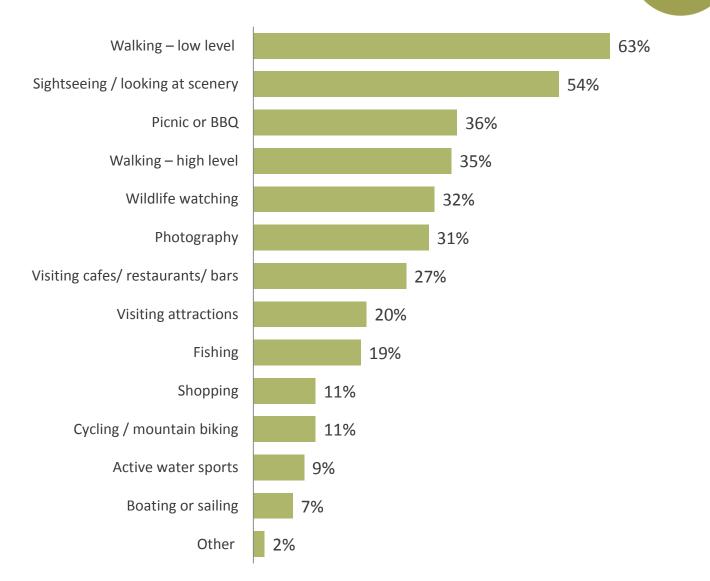


#### Q23: How many nights did you stay away from home on this trip? Q24 :And how many of these nights were spent camping in the National Park?

# Types of trip Activities during the visit

- More than half of campers spent time low level walking (on path surfaces or shorter distances) and around half spent time sightseeing/looking at scenery.
- Women were more likely than men to have spent time low level walking (73% vs 57%) and looking at scenery (62% vs 50%). People who were frequent visitors to LLTNP (those who generally camp 4 or more times a year in LLTNP) were less likely to have been low level walking (45%).
- People camping with children were more likely to have had a picnic or BBQ during their last trip (54%).
- Those who stayed for 3 or more nights at LLTNP on their last trip were more likely to have gone high level walking (50%) as were people from outside the UK (63%).
- 'Other' activities included climbing (x 2), working (x 2), running, sketching and visiting family.



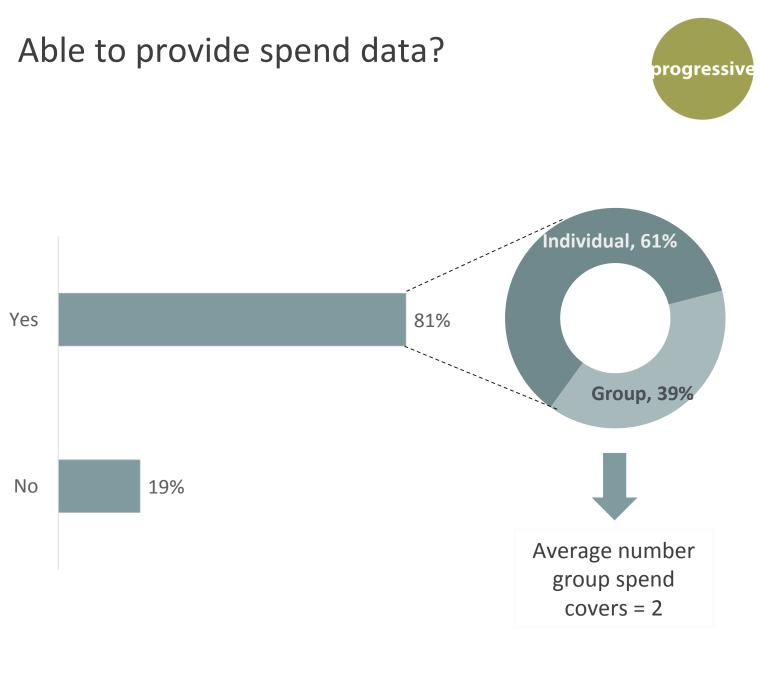


# Camping expenditure



# Expenditure Activities during the visit

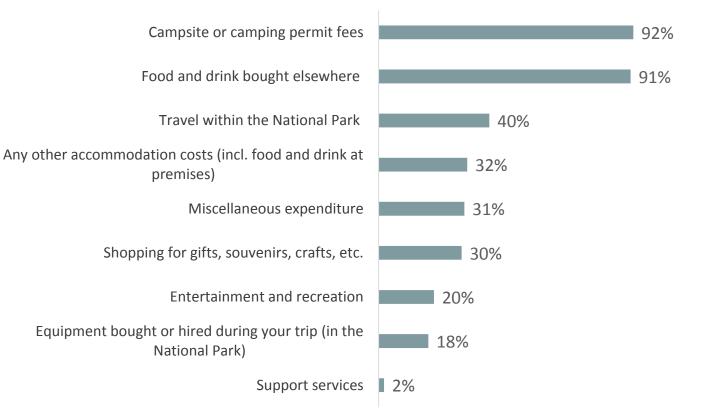
- In order to understand the economic value of camping visitors to the Park, respondents were asked a series of questions about their spend.
- Initially respondents were asked if they were able to provide spend data, and whether they were providing their own individual data or the data for their group.
- Four fifths of respondents provided spend data, and of these 61% provided individual spend and 39% provided group spend. The average group size was two people.
- All spend data provided in subsequent charts has been calculated to provide data on the basis of 'spend per person'.



# Expenditure Spend on items

- The data here shows the proportion of the sample (that provided spend data) who reported spend in each category on their trip.
- As we would expect, almost all respondents purchased campsite/camping permit fees and food and drink.
- Only two fifths incurred any expense on travel within the Park – this finding may reflect people who travelled by car or campervan and were unable to estimate fuel expenses. However, others did walk within the Park (8%), e.g. on the West Highland Way, and 2% cycled.
- Around one third of respondents reported spend on other accommodation, shopping and other miscellaneous expenses.

# Proportions providing spend data in each category

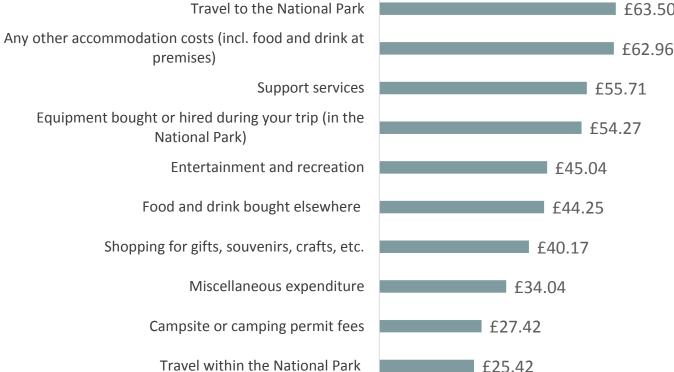


### Expenditure Spend on items

- The figures detailed here show the average amounts spent on each item for the whole trip (including spend within and outside the National Park), averaged across only those people who spent on that item.
- The highest categories of spend were travel to the National Park (£63.50) and other accommodation (£62.96).
- Although only 2% of respondents spent anything on support services, these people tended to have high spend on this item – £55.71 on average.
- 18% of respondents reported that they had incurred expenses on equipment bought or hired within the Park the average spend on this item was £54.27.
- The largest proportions of respondents reported that they had purchased campsite fees or camping permits (92%) and food and drink (91%). The average spend on these items was £27.42 for camping fees and £44.25 for food and drink.

# Average spend per person in each category





### Expenditure Total spend on trip

- The data shown opposite details the total average spend per person for their whole trip (both within and outside the National Park), as well as the overall average spend in each individual spend category. These averages are based on the total sample who provided spend data and therefore provide an indication of the average spend across all visitors.
- The total average spend per person for the whole trip (including nights spent outside the National Park) was just less than £200.
- The largest expense was travel to the Park (£58.38) followed by money spent on food and drink (£40.09).
- Campsite or camping permits cost on average £25.21 for the trip, and other accommodations cost £20.28.

#### Average total spend for whole trip

Total average spend per person - £196.62



### Expenditure Total spend in Park

- In order to calculate the average spend figures within the National Park, data was multiplied by the proportion of their overall trip spent in the park. The only exceptions to this were travel within the NP and equipment bought or hired within the NP – respondents were asked to specify this spend only within the NP and therefore they did not require scaling.
- The total average spend per person in the National Park was £75.
- Food and drink (£18.18) was the largest expense for visitors, followed by campsite or camping fees and permits (£15.80).

#### Average total spend in National Park



#### Total average spend per person - £75.00

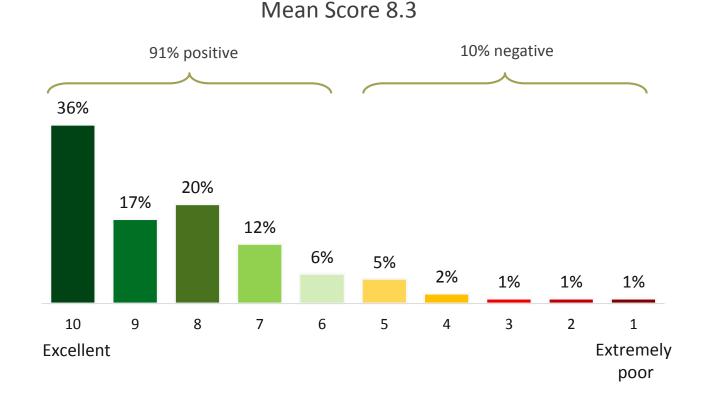


## Camping experience



### Camping experience Rating the National Park Rating the National Park

- Campers at the National Park rate their overall experience highly, with over a third giving it a 10 out of 10 score.
- The average (mean) score out of 10 overall was 8.3.
- Visitors from outside the UK had particularly strongly positive ratings, the mean score for this group being 8.9 out of 10.
- Campers with children were less strongly positive about their experience (mean score 7.9).
- There were also differences in ratings depending on age, with under 35s more positive overall (mean score 8.8) compared to 35-54 year olds (mean score 8.0). In particular, the 35-44 age bracket gave a lower mean score of 7.7. This finding may be driven by visitors with children rather than age, as the 35-44 year olds were the most likely to be camping with children.



# Camping experience Ratings by type of facilities used Rating the National Park

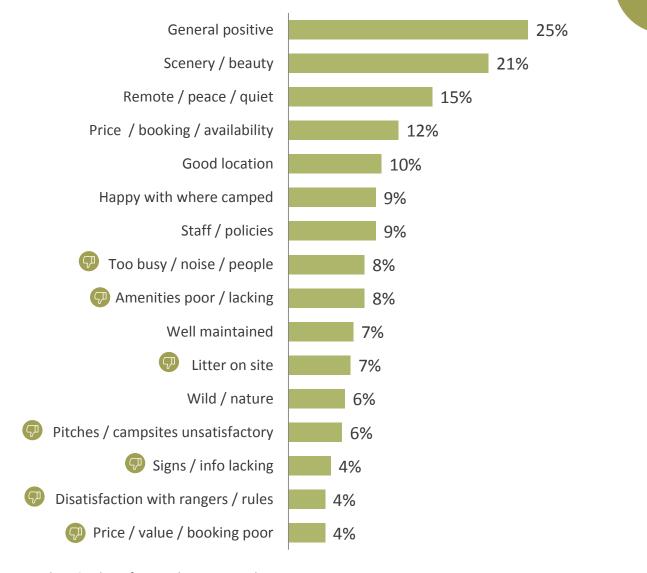
• Satisfaction is high across all sample profiles, with the majority of respondents providing scores of 8 to 10 in terms of their overall experience of camping in the National Park.



Bases: Wild campers 195, Caravan/motorhome users 81, Semi-formal campers 79, Formal campers 14

- Respondents were asked to say why they had chosen their rating score. Answers have been grouped by theme and responses from those who rated their experience positively (between 6 and 10 out of 10) are shown to the right.
- A quarter of comments were (or included), general positive feedback without highlighting anything specific.
- Scenery and the Park as a beautiful location were mentioned by one fifth of respondents, and the experience as remote/peaceful/quiet was also a common reason for rating experiences positively.
- It is important to note that even among those who rated the Park positively there are comments which relate to negative factors (marked with a 'thumbs down' on the chart). While these are not enough to mean campers view their overall experience in a negative light overall, there is an opportunity to further enhance and improve these factors to push scores even higher.

#### Reasons for satisfaction



Responses given by 3% or less of respondents are not shown

Q29: How would you rate the overall experience of camping in the National Park? Q30: Why did you give that rating? OPEN ENDED

#### Camping experience Reasons for satisfaction

Great place to park a motorhome, very little road noise. Nice loch-side walk for me and the dog. We are a bit unsure of wild camping but having the park permit made it feel safe. I think the permit is a great idea it should help to make sure people leave no mess or rubbish as the park can check up who has stayed. No one can complain about the price - £3. First class value. We will be back.

Beautiful site to camp. Quiet and clean. Well maintained. Sense of security and privacy. Never wild camped and the little area we camped in was a most wonderful experience, camping right by the shore of Loch Lomond. Easily booked and friendly rangers.

#### Camping experience Reasons for dissatisfaction

- 34 people rated their overall experience at LLTNP between 1 and 5. Comments given to explain ratings of 1-5 were that locations were too busy or noisy (14 comments), dissatisfaction with the quality of pitches or campsites (11 comments), comments about litter in the Park (7), comments about poor amenities (6) and dissatisfaction with value/cost or booking process (6).
- Comments on all these aspects also featured in responses for people who rated the Park more than 5 out of 10.

Comments related to:	No.
Too busy / noisy / too many people	14
Poor pitches / campsites	11
Litter	7
Poor amenities	6
Price / value / booking poor	6
Too muddy / swampy	4
Unhappy with rangers or Park regulations	4
Lack of rangers	4

The bays allocated for our motor home were too sloping for a decent sleeping experience.

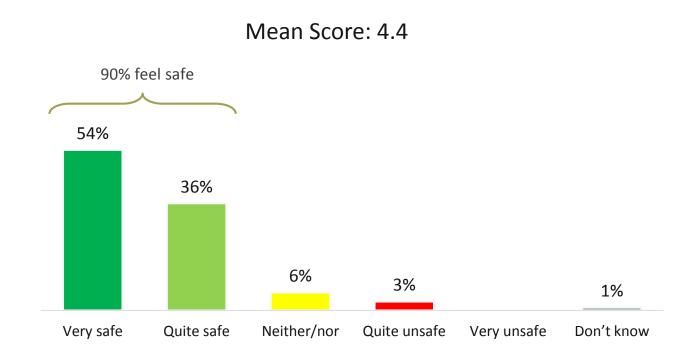
Site muddy, dirty. Old bonfires and glass on ground, difficult to work out if you were in the correct zone.....

It was far too busy for me, for wild camping. As I hadn't been before, I didn't realise how many people would be camping there.

- 90% of respondents said they felt quite or very safe camping in the Park and no-one surveyed felt very unsafe.
- All those staying in a formal campsite felt quite or very safe and 97% of visitors from outside the UK felt quite or very safe.
- 12 people said they felt quite unsafe and were asked what made them feel this way:
  - 4 comments included feeling isolated
  - 4 mentioned a lack of security
  - 3 mentioned noisy people nearby and
  - 3 mentioned anti-social behaviour

There were also 2 comments each for - poor mobile reception, people drinking, youths and suspicious behaviour.

Due to being remote. Bad mobile reception or access in case of medical emergency. Slept with 1 eye open to keep in check with noisy group next to me. There were very few people camping at the time we were there, and, as I was alone with my daughter, we did feel a little isolated at night when the staff left the campsite.



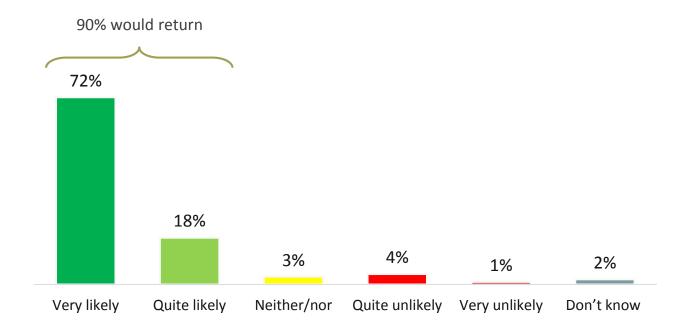
On average (mean score) respondents scored feeling safe at the Park 4.4 out of 5 (where 1 is very unsafe and 5 is very safe).

Feeling safe

- In keeping with the high levels of satisfaction recorded, almost three quarters of respondents said they were very likely to return to the National Park.
- Frequent campers those who generally go camping (at any location) 7+ times a year – were likely less likely to say they would be 'very' or 'quite' likely to return (86%) compared to more occasional campers (those who generally camp less than 3 times a year), of whom 95% would return.
- 35-44 year olds were the least likely to say they would be 'very likely' to return (61%, which compares to 81% of campers in the 25-34 age range).

#### Likelihood to return

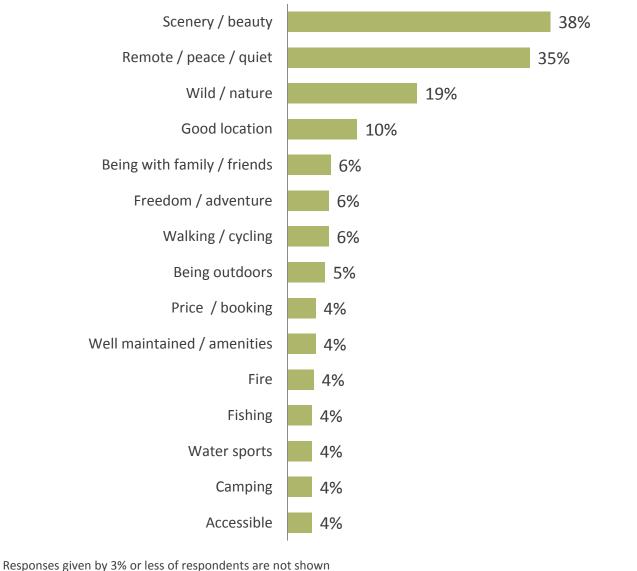




On average (mean score) respondents scored likelihood to return 4.6 out of 5 (where 1 is very unlikely and 5 is very likely).

- Scenery/beauty and the LLTNP as remote/peaceful/quiet were mentioned as favourite aspects of camping at the Park by over a third of respondents each.
- Both aspects are central themes throughout findings:
  - Peace and quiet was selected as a reason for choosing to camp/go caravanning (rather than choose another accommodation option) by more than half of the sample (51%).
  - Scenery/beauty and peace/quiet/remoteness both featured in comments on camping location choice and were among the top 5 most commonly mentioned factors in decision making on this (scenery/beauty was mentioned in 19% of comments and remoteness/ peace/quiet in 12%).
  - Peace and quiet was a top 3 influencing factor in choosing accommodation options within the Park for wild campers (59%), motorhome/campervan users (49%) and semiformal campsite users (42%).
  - Scenery/beauty featured in 21% of comments on reasons for rating the Park positively and peace/quiet/remoteness in 15%.
- These elements are key factors in campers' experiences of the Park and have considerable importance in decision making. Communicating these aspects of the Park effectively may be a route to increasing visitor numbers.





tesponses given by site of respondents are not shown

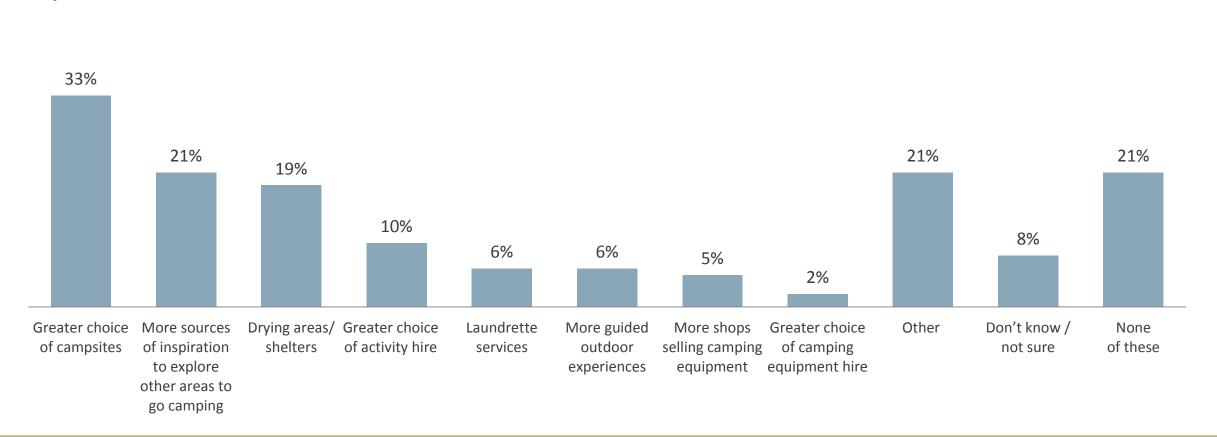
Q34: What did you enjoy most about camping in the Park? OPEN ENDED

### Camping experience Favourite aspects

Having access to the most beautiful and wild scenery in the world. Also feeling safe knowing rangers were around to ensure park was being used appropriately by all.

The views and peace and quiet. The whole experience.

The area is just breathtakingly beautiful and we loved being able to walk, cycle, kayak and paddle board from the motorhome sites we booked. It's just perfect. progress<u>ive</u>



- Over 70% of the sample selected at least one element that could improve the Park. Visitors welcomed the prospect of increased camping options (33%) and more information about other camping areas (21%).
- 77 people left comments for 'other' improvements, 18 of which were requests for toilets, 16 for water taps and 13 each for toilet waste disposal facilities and for more bins/better litter removal. There were 8 comments that the Park could be better policed (to discourage anti-social behaviour/littering etc.), 6 requests for better signage or information within the Park and 5 requests for permit zones to be expanded. A range of other suggestions were made by 4 or less respondents each and included requests for specific facilities (showers/campervan service points/electricity points/parking/BBQs/firewood/a shop) and improved maintenance/pitch improvements.

Q35: Which of the following, if any, would you like to see provided for campers in the National Park?

Camping experience

Improvements

50

## Qualitative findings



### Qualitative interviews Background

#### Background

- Participants who took part in the qualitative interviews had used a range of facilities, reflecting the quantitative sample: 5 wild campers; 2 semi-formal campsites (1 of these was in a campervan, 1 in a tent); 2 motorhome/campervan on site with no facilities; 1 formal campsite (in a campervan).
- A range of group types were represented: 3 couples, 3 families, 2 solo travellers, 1 with friends and 1 in a wider group (a Duke of Edinburgh expedition leader).
- These campers had stayed in a range of places, covering Loch Earn, 3 Lochs Drive, a range of locations round Loch Lomond (East Loch Lomond site just south of Rowardennan, West Loch Lomond near Inveruglas, West Loch Lomond near Luss), in the forest near Aberfoyle, Firkin Point and Cobleland.
- Reasons for choosing these locations mirrored the survey findings people were generally looking for peaceful places in beautiful surroundings. Choices also reflected the activities that people wanted to do, e.g. for one motorhome user it was important to be as close to the loch as possible to get kayaks to the water easily; for a wild camper choices were determined by locations of walks he wanted to do; for a semi-formal camper staying at Firkin Point: "It's nice to bring the bikes and you can cycle to Balloch, there's a nice walk up there too. [It is] beautiful, really nice... It's quite quiet, it doesn't get as busy as Luss... The beach is absolutely stunning".

#### Length of stay

Most (9 of the 10 respondents) had stayed for a short break in the Park – mostly just 1 or 2 nights. Most did not have specific reasons for not staying longer, it was just the trip they had planned for that specific visit or weekend away. For four respondents, the stay in the Park was part of a longer trip, e.g. one was on the West Highland Way, others were en route to another location of specific event. The only comment made by one motorhome user about potentially staying longer related to being able to access facilities to empty their toilet (see the next sections on facilities). One respondent had stayed for 7 nights but had stayed in more than one location during the trip.

### Qualitative interviews Facilities – wild campers

- The wild campers interviewed fell into the 'informal camping' group, i.e. tended to stay close to their cars rather than carrying their equipment away from their vehicles for their whole trip. Again reflecting the survey findings, wild camping was chosen due to the peace and quiet and a desire to get back to nature. Some did say they would stay in a campsite occasionally if they were on a longer trip, e.g. every 3rd day to get a shower etc.
- The camping locations they had used received mixed reviews. The West Loch Lomond sites attracted some criticisms, for example:
  - There was not as much room for tents as they were led to believe when booking
  - Poor surfaces for pitching tents not flat, fallen trees, tussocks, hard/rocky ground
  - Human waste/faeces, litter, broken glass, noise, boy racers in the middle of the night etc.
  - No litter bins provided.
- However, the East Loch Lomond site was highly praised for being clean, having nice pitches, lovely location, quiet etc. The Aberfoyle forest site also seemed fine, although there was some evidence of poor toileting. This respondent liked the fact it was down a forest drive which was closed to traffic at night (using a locked gate which only permit holders could access) it therefore felt more secure, and she was not worrying about large noisy groups turning up late. This camper was also happy that the rangers came round at 5pm to check on things.
- Key things for a good site as far as wild campers were concerned were a good pitching surface with plenty of space between tents, somewhere clean/lack of litter, and especially no human waste.
- There was a sense for some that the permit wild camping sites fell between wild and formal camping more infrastructure, e.g. bins and lockable toilets that only campers with permits can access, might be welcomed and discourage the littering and human waste problems.
- None of the wild campers expressed an interest in hiring portable toilets. Most said they followed 'Leave No Trace' principles and buried their waste: they were seasoned campers and were familiar with how to go to the toilet outdoors. One already has a portable toilet that he uses when in his van, but he would not be interested in taking this when out wild camping, as it is too much to carry if walking and taking a tent.

## Qualitative interviews Facilities – motorhomes / campsites

- The motorhome users said they enjoyed being able to camp in remote areas while still having facilities on board. They also noted that they sometimes liked to wild camp and other times liked to be near facilities (e.g. to get fresh water, access to electricity to watch TV for the evening etc) so this offers them a degree of flexibility depending on what they require at different points in their trip. They were "quite happy being off-grid" most of them time in order to enjoy the outdoors and take part in activities such as water sports, biking etc. One was particularly positive about the booking/permit system as it gives the guarantee of a space while contributing to conservation in the area.
- Views were split in relation to toilet facilities: generally motorhome users were happy to empty toilet waste before their stay, and go for a few days without using waste disposal facilities they are used to planning ahead so this is not a problem. However, one did comment that sometimes it is difficult to know where to go to get fresh water or waste disposal facilities as it is not signposted.
- Semi-formal campsite users had been looking for the facilities available but also had specific requirements e.g. one wanted to be able to light a campfire and this is only possible at certain places within the Park. Firkin Point was praised for being clean, secluded, having useful picnic benches, lots of bins, as well as having nice views and being peaceful and quiet. The ranger service was also viewed positively. The respondent who stayed at the formal campsite was pleased with the facilities, though noted that location is the primary concern when choosing where to stay and facilities are secondary to that.
- One respondent thought being able to hire a portable toilet tent was a good idea, especially to save children walking too far in the middle of the night. This was the only respondent who was positive about this suggestion, however.

This option was a gift, just pay a small fee and you can guarantee a spot – it's a great way of managing it, a common sense approach. In the Lake District you can't wild camp at all... It was a real brucey bonus, I wish more areas did it... You definitely get a place, at a reasonable charge, and it goes to help maintain the area... For £3 a night, what more could you ask for? It allows you to go wild camping which was what we were looking for. It's a 'big thumbs up' and we'll go again.

The rangers come in to check... they're really polite. They lock the toilets in the evening, but they leave the disabled one open which is quite handy... [The campsite is] nice and clean, I couldn't fault it.

### Qualitative interviews Activities

- As in the quantitative survey, a range of activities were mentioned by qualitative respondents, from serious hiking to low level walking, water sports (e.g. canoeing), running, cycling, photography. For families, it was just a chance for their children to experience camping and the outdoors in an unstructured way.
- Most did not pay for any activities or equipment those taking part in more active sports etc had their own equipment. The only paid for activity mentioned among these campers was one person paid for a fishing permit to fish at Loch Drunkie.
- One respondent did note that she visited during the very good weather in the summer and so did not do any other tourist/visitor attractions despite being aware of lots to do in the area.
- Very few felt there were activities missing, or other things they would have liked to have had the opportunity to do.
- The only suggestions were: canoe hire, jet skiing and kayaking although one respondent did say kayaking was of interest, they also expressed concerns about the area being 'too commercialised' if lots of additional paid for activities were introduced.
- One respondent said they did not find it easy to get information on details of walks to do he would have expected more leaflets/booklets in all of the shops.

We just love mucking around in the
water.

We went on nice walks with the dog, sat on the beach and had a couple of beers and enjoyed the night.

It was wall to wall sunshine – there's endless choices but we wanted to be outdoors.

I see a lot of people with kayaks, it looks quite nice... I would consider it, but would hate to see it because it would become more commercialised.

### Qualitative interviews Food and drink

- Respondents were generally happy with the food and drink situation:
  - Those staying in motorhomes tended to shop before leaving, or somewhere close to the Park, and were then fairly self-sufficient once at their camping location, as they could keep food in the fridge/freezer in their campervan. The extent of local shopping tended to depend on personal preference, rather than the lack of facilities or options e.g. one motorhome user liked to try local produce and go to local cafes, while another just prefers to be self-sufficient
  - Wild campers occasionally visited cafes, restaurants and pubs although tended to prepare their own food in their tents food shopping was generally done before departure with some topping up locally (it was pointed out that getting things locally e.g. gas canisters for stoves was very expensive)
  - Those staying at campsites also brought food with them and were fairly self-sufficient, although also mentioned having BBQs, and trying local restaurants and local shops.
  - Overall, people were happy with what was available and there was no real demand for anything additional, including packed lunches. The only request was *"somewhere to eat in the morning would have been good a café for a roll"*.

We stopped at local farm shops, we like to try local foods... We're selfsufficient after that – that's the beauty of the motorhome... We went out to cafes etc in the day and brought back sausages to BBQ at the motorhome in the evening. Or we might stop off at pubs or tea rooms while we were out but also BBQ by the loch... You know that shops are limited so you're prepared for not many shops – it's about getting away from it all.

### Qualitative interviews Disruptions & improvements

- Overall, feedback was very positive about the camping experience in the National Park. The only **problems encountered** were as follows:
  - Both motorhome users staying somewhere with no facilities mentioned issues with their booking they had booked a space but someone else was in
    it when they arrived. One spoke to the person in their space but they refused to move before morning. He phoned the National Park and negotiated
    another spot staff offered to move the occupants of the space, but the respondent said they would still be near them and felt it would be too
    awkward. The other had to wait an hour and a half for them to move. *"The rangers were polite and helpful but they're powerless.... it was a bit
    frustrating if you've reserved a pitch".*
  - One motorhome user reported noisy campers at Loch Earn, drinking until 3am round a bonfire on the beach. This respondent did note that the warden had been round at about 5pm, but late at night there is nothing they can do about noisy people causing a disturbance.
  - One family group were woken late at night by boy racers congregating and playing loud music, as well as music booming across the loch from the east side.
  - The Duke of Edinburgh leader reported dangerous jet skiers on the loch, speeding between/amongst the young people in canoes.
  - The people who camped on West Loch Lomond would not return to those sites, for the reasons mentioned earlier.
- Reflecting the positive feedback people gave about their camping experiences, there were not large numbers of suggestions for improvement. Suggestions included:
  - Motorhome spaces allocated are too tight make them bigger
  - Litter is an issue, although it is recognised wardens do all they can to clear it up
  - Sort out the problems with litter and human waste (perhaps with bins or toilets, ensuring people know what to expect and how to behave appropriately regarding litter and going to the loo when they book a permit)
  - Provide an out-of-hours number to report antisocial behaviour issues in particular
  - Look at the campsites along the Great Glen Way (Fort William to Inverness) for ideas more formal, with lockable toilets and better maintained/nicer pitches, but still pretty basic
  - One wild camper in particular was not happy about the wild camping ban he felt it really restricts where he can camp and therefore walk. However, he appreciates that there were real problems that led to the ban and did comment that he has noticed far less litter etc since the ban came in.
  - Better publicity about the fact you can still wild camp if you have a permit one camper felt that a lot of people do not realise this.

#### **Profile of campers**



- Survey respondents were 64% male and 35% female and predominantly aged between 25 and 64 (89%). Just under three quarters worked (either full time: 63%, or part time: 11%) and 15% were retired. More than half lived in Scotland (56%), 36% in other areas of the UK (primarily England) and 9% were from outside the UK.
- On their last trip to the Park, most of those who completed the survey had wild camped (53%), while 22% of
  respondents had stayed in a campervan or motorhome in an area without facilities, 21% in a semi-formal
  campsite and 4% in a formal campsite. However, due to the sampling methods used it cannot be concluded
  that this reflects the profile of campers as a whole.
- Visitors surveyed included high numbers of regular campers (85% said they generally camp more than once a year) and a notable proportion who were solo camping on their last trip (15%), indicating a sample of experienced and confident campers.

#### Planning and booking trips

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- Visitors surveyed were likely to get information from LLTNP directly (73% used the website to find out about camping options) as well as to book directly with LLTNP.
- Levels of advance booking more than two months before a trip were low (2%), with almost half booking on the day or within a week of camping.
- In deciding to camp/go caravanning rather than use another accommodation options, 50% or more of respondents were motivated by being outside/close to nature, the peace and quiet offered by camping/caravanning and the sense of adventure.
- Visitors had camped in locations across the Park on their last trip, particularly Loch Lomond, Three Lochs Forest Drive and Loch Earn. Location choice was also influenced by wanting peace and quiet (12% of comments about choosing a location mentioned this), and by the scenery/beauty of the chosen location (19%). Practical considerations like being in the area/en route to another location (15%) or proximity to a particular Loch (12%) were also important.
- Within the Park, camping option choice was related to the level of facilities visitors were happy with for those in motorhomes/campervans, those at semi-formal or at formal campsites. Being close to nature and looking for peace and quiet was also a top three factor for the majority of visitors.
- The Park as scenic and beautiful, offering remoteness/peace/quiet and being close to nature were priorities across decision making, as well as being what campers said were their favourite aspects about their last camping trip at LLTNP. Messaging about these aspects is therefore likely to resonate with the group and visual depictions of camping areas will be particularly important in communicating these.

#### **Profile of camping trips**



- Most respondents didn't only camp at LLTNP over the course of the year (only 41% said they typically camp at the Park more than once a year) and for many, overnight stays were also part of longer trips: on their last trip to the Park the average length of stay for campers surveyed was 1.9 nights, but the average length of their overall trip was 7.6 nights. Many campers then will have a good understanding of the type and quality of facilities offered at other camping/caravanning locations, including, for some, a direct comparison with these as part of the same trip – this makes it critical for LLTNP to compare well to these.
- The average group size for visitors when last camping at the Park was just under three people (2.9). Half were in a group with or including their partner/spouse, 31% were with other family members and 21% were with friends. Just over one quarter (27%) were camping in a group with children. Larger groups were more likely to be wild camping or at semi-formal campsites, including a mix of family groups and groups of friends.
- Activities undertaken during trips were most likely to be free activities based outdoors, which is in keeping with campers' priorities of scenic surroundings and being close to nature: walking (low level: 63% and high level: 35%), sightseeing/looking at scenery (54%), wildlife watching (32%) and photography (31%) were the most commonly cited; though 36% also said they had a picnic or BBQ on their last trip.
- On average, visitors spent £75 per person within the National Park. Food and drink (£18.18 per person) was the largest expense for visitors, followed by campsite or camping fees and permits (£15.80 per person).

#### **Evaluation of camping experiences**

- LOCH LOMOND & THE TROSSACHS NATIONAL PARK
- Experiences of camping in LLTNP were rated extremely positively: on average respondents rated their overall experience on their last camping trip 8.3 out of 10 and over a third rated it 10 out of 10.
- 90% of campers said they felt quite or very safe camping in the Park and 90% also said they would be likely to return. Comments about their favourite aspects centred around the beauty of the location, its remoteness and the peace and quiet and it offered.
- While satisfaction levels at the Park are high, comments made by respondents in explaining the reason for their satisfaction score ratings revealed opportunities for improvement. Negative aspects of the experience mentioned by respondents were most likely to be that it had been too busy or noisy, that amenities were lacking, that pitches or campsites were poor or comments about litter. Qualitative findings were broadly in line with these results respondents had a very positive experience but also identified areas for improvement, similar to those raised in the online survey.
- Most respondents (70%) selected at least one additional element that they would like to see provided for campers, particularly increased camping options (33%), more information about other camping areas (21%) and drying areas/shelters (19%). In addition, respondents made suggestions echoing negative factors mentioned in their comments notably, improved amenities (including toilets, water taps and waste disposal facilities) and reducing litter through more bins and better policing of the area.
- Campers surveyed included a range of those camping in family groups, groups of friends, those intending to do long hikes across large geographic areas and others more likely to spend time doing activities around their camping location. While these groups have many shared priorities there may in some cases be incompatibility in camping alongside each other and offering designated 'quiet' zones or family camping areas could be a route to ensuring campers can select the precise type of experience they want.

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### **Technical appendix** Quantitative

#### **Data collection**

- The data was collected through a self completion online questionnaire.
- The target group for this research study was visitors to the National Park who had visited during 2017 or 2018 (up to October 2018).
- There was no target sample size
- The survey was in field between 4<sup>th</sup> December 2017 and 18<sup>th</sup> October 2018.
- All persons with an email address on the sampling frame were invited to participate in the study and an open link to the survey was also distributed through Loch Lomond and Trossachs National Park and partner organisations' websites and social media platforms.
- Data gathered using self-completion methodologies are validated using the following techniques:
  - 1. Internet surveys using client lists use a cookie system to ensure that duplicate surveys are not submitted. These surveys can also use a password system to avoid duplicate surveys being submitted by individuals. The sample listing is also de-duplicated prior to the survey launch.
  - 2. Where some profiling information has been provided on the sample list, this is also checked off against responses where possible to validate the data.
- All research projects undertaken by Progressive comply fully with the requirements of ISO 20252.

#### Data processing and analysis

- The final data set was not weighted
- The overall sample size of 369 provides a dataset with a margin of error of between ±1.02% and ±5.10%, calculated at the 95% confidence level (market research industry standard).
- Our data processing department undertakes a number of quality checks on the data to ensure its validity and integrity.
- A computer edit of the data carried out prior to analysis involves both range and inter-field checks. Any further inconsistencies identified at this stage are investigated by reference back to the raw data on the questionnaire.
- Where 'other' type questions are used, the responses to these are checked against the parent question for possible up-coding.
- Responses to open-ended questions will normally be spell and sense checked. Where required these responses may be grouped using a code-frame which can be used in analysis.
- A SNAP programme set up with the aim of providing the client with useable and comprehensive data. Crossbreaks are discussed with the client in order to ensure that all information needs are met.
- None of this project was sub-contracted.
- All research projects undertaken by Progressive comply fully with the requirements of ISO 20252.

### Technical appendix Qualitative

- The data was collected by tele-depth interviewing.
- The target group for this research study was campers at the National Park.
- The sampling frame used for this study was 86 participants from the online survey who agreed to further research contact.
- 10 depth interviews were undertaken.
- Respondents were recruited by the moderators conducting the interviews, worked to predetermined quota controls to ensure that the final sample reflected the requirements of the project to recruit a mix of visitors who had used different camping facilities (wild camping/motorhomes or caravans somewhere without facilities, semi-formal campsite users).
- An incentive of £15 compensated respondents for their time and encouraged a positive response.
- In total, 4 moderators were involved in the fieldwork for this project.
- Each recruiter's work is validated as per the requirements of the international standard ISO 20252. Therefore, all respondents were subject to validation, either between recruitment and the date of the group discussion/depth interview, or on the day of the group discussion/depth interview. Validation involved respondents completing a short questionnaire asking pertinent profile questions and checking that they have not participated in similar research in the past 6 months.
- It should be noted that, due to the small sample sizes involved and the methods of respondent selection, qualitative research findings do not provide statistically robust data. This type of research does however, facilitate valid and extremely valuable consumer insight and understanding.
- None of the work for this project was sub-contracted.
- All research projects undertaken by Progressive comply fully with the requirements of ISO 20252.

# Progressive's services



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Language and behaviour Gets communications right in tone and content

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Takes soundings from companies across Scotland quickly and efficiently

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